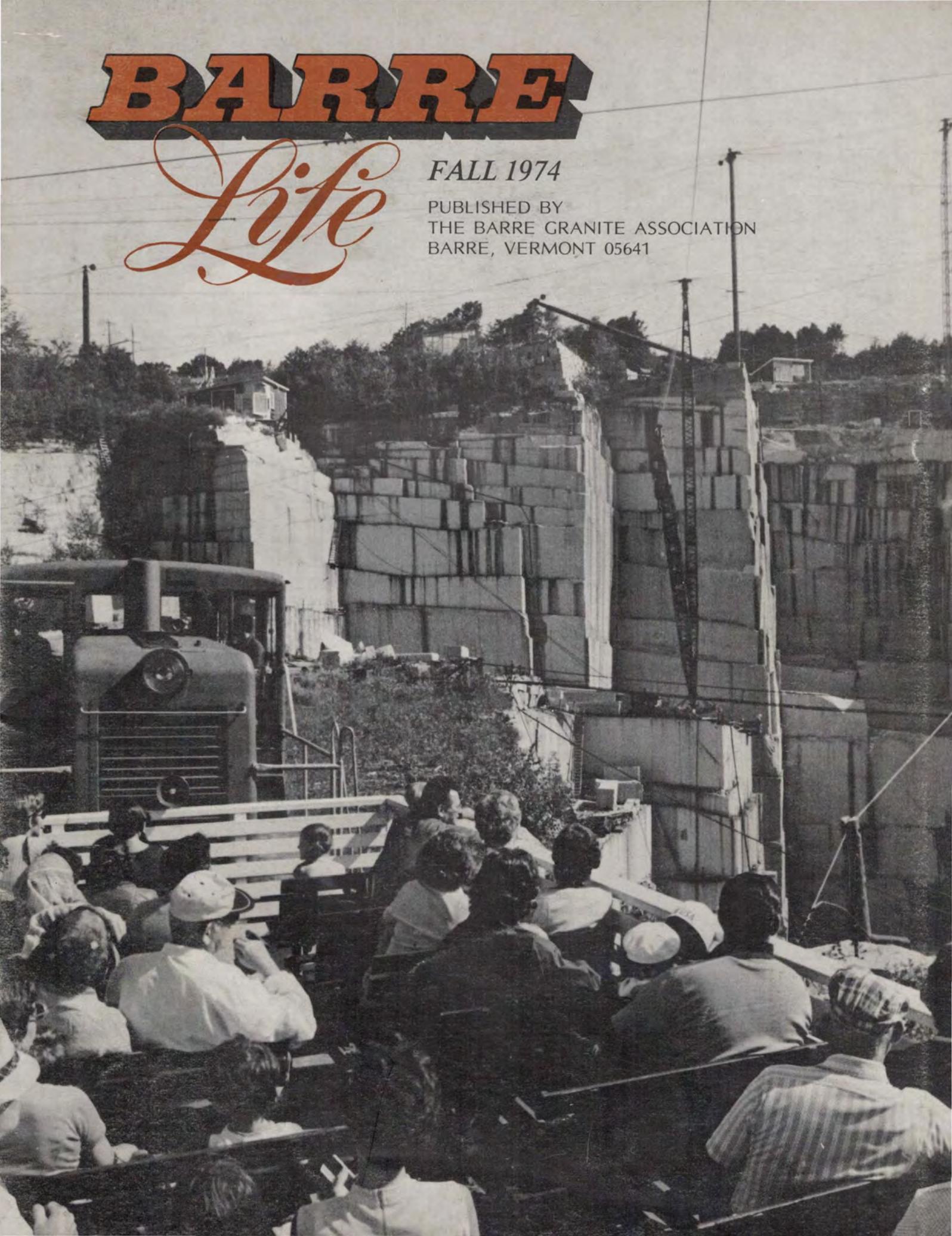


# **BARRE**

# *Life*

FALL 1974

PUBLISHED BY  
THE BARRE GRANITE ASSOCIATION  
BARRE, VERMONT 05641



# Quarry Tours are To

Nearly 100,000 persons each year travel from all 50 states and many foreign countries to visit Barre's famous granite quarries. In Vermont, where there is much breath-taking scenery, the granite quarries are a top attraction.

The Rock of Ages Corporation, a BGA member-company, offers visitors free guided tours of its quarries. There is an attractive and modern tourist center where visitors view displays of the granite industry. A wide variety of jewelry and other granite items are offered for sale. Tour guides at the quarry's edge describe quarrying operations

and give background information on this fascinating industry.

A highlight of any quarry tour is the Rock of Ages train ride. It is a 25-minute ride in open rail cars touring the quarry area. The train operates Monday through Friday from June 1 to September 30. Another attraction for Rock of Ages quarry visitors is the huge pile of discarded granite pieces which are free to one and all.

Visiting Barre's famous quarries is truly a great family outing, both for local residents as well as for out-of-staters.



# Top Tourist Attraction

Tourists are treated to an exciting railroad trip around the quarry area. The modest charge of \$1.00 for adults and 25c for children makes this 25-minute ride a real bargain. The cover picture shows the Rock of Ages train ride at the edge of the famous Smith quarry. Open cars provide riders with ample opportunity to take photographs and view quarry operations.

“OLD HERCULES”, a saddle-tank locomotive retired in 1958, is a popular attraction at Rock of Ages.



FREE GRANITE becomes a treasure trove for visitors to pick over for choice pieces [left]. In granite industry terminology waste granite is referred to as “grout”, an old Scottish term.

Barre granite weighs about 175 lbs. a cubic foot, but visitors [below] willingly hoist their new-found treasures to their shoulders and march off to their cars where the granite is carefully deposited in car trunks.





**GRANITE JEWELRY** and other novelty items in granite are moderately priced at the Rock of Ages Tourist Center. Here Robin Rouleau assists a visitor in choosing one of many items available for sale.

A quarry tour can be an enjoyable family outing. The adjacent parking lot is constantly filled with cars, campers, trailers, trucks and other vehicles from near and far.

The Visitors Register at the Tourist Center is filled with names from all over the world. While at the Tourist Center, Rock of Ages guests may obtain free post cards and free mailing privileges to write the folks back home about their quarry visit.





# BARRE *Life*

FALL 1974

BARRE LIFE is published quarterly at no charge by the Barre Granite Association, Barre, VT 05641. It is printed in the USA and sent to qualified subscribers. Controlled circulation postage paid at Barre, Vt. 05641.

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Manager of Member Services

**Thomas J. Riley**

Manager of Retailer Services

**Edward Comolli**

Manager of Cemetery Services

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**Robert Colombo**, Colombo Granite Co.  
Chairman, Members Advisory Committee



New England Governors and Canadian Provincial Prime ministers met recently near Barre to discuss regional affairs. Here Tom Riley, BGA Manager of Retailer Services, presents Vermont Governor Thomas Salmon with nameplates made from Select Barre Granite. Governor Salmon gave each conferee his own name plate on behalf of the State of Vermont and the Barre Granite Industry. They were manufactured by Buttura & Sons, Inc. of Barre.

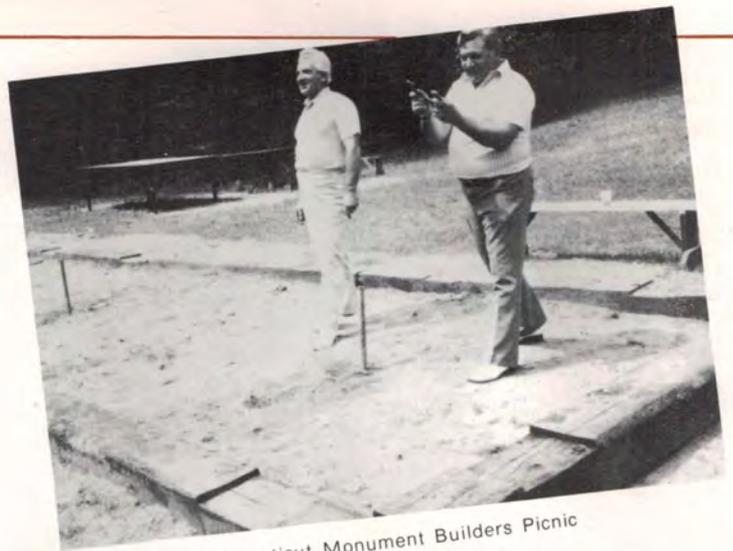
PAUL HARVEY, popular ABC news commentator, recently received a Barre granite desk pen from his friend, Glenn Sulham, BGA Manager of Member Services. These desk pens [plain, without carving] are available for \$7.50 each plus \$1.00 for shipping and handling, from the BGA office. They make excellent gifts.



# Highlights from Meetings and Conventions

The Connecticut Monument Builders Guild met on June 12 for their Annual Picnic. The Indiana Monument Builders met at Shelbyville, Ind. on June 23, and the Pennsylvania Dealers met on July 8 and 9 for their Annual Meeting.

These photographs were taken by Tom Riley BGA



Connecticut Monument Builders Picnic



Indiana Dealers Annual Outing



Monument Builders of Pennsylvania Annual Meeting



## BGA Annual Meeting.

Winners of the Annual BGA Golf Tournament included [from left to right] Silvio Nativi of Nativi & Son, Inc., Mrs. Freda Barquin of Williams Motor Transfer, Inc., Mrs. Gloria Rouleau of the Rouleau Granite Co., Ray Stroutosos of Cook, Watkins & Patch Co., Mrs. Marilyn Friberg of Anderson-Friberg Co., and Elgio Zorzi of the Adams Granite Co.

# *News about BGA members*

## **BGA chooses President, New Trustees**

Lucien Rouleau, President of the Rouleau Granite Co. in Barre has been re-elected for a third term as President of the Barre Granite Association.

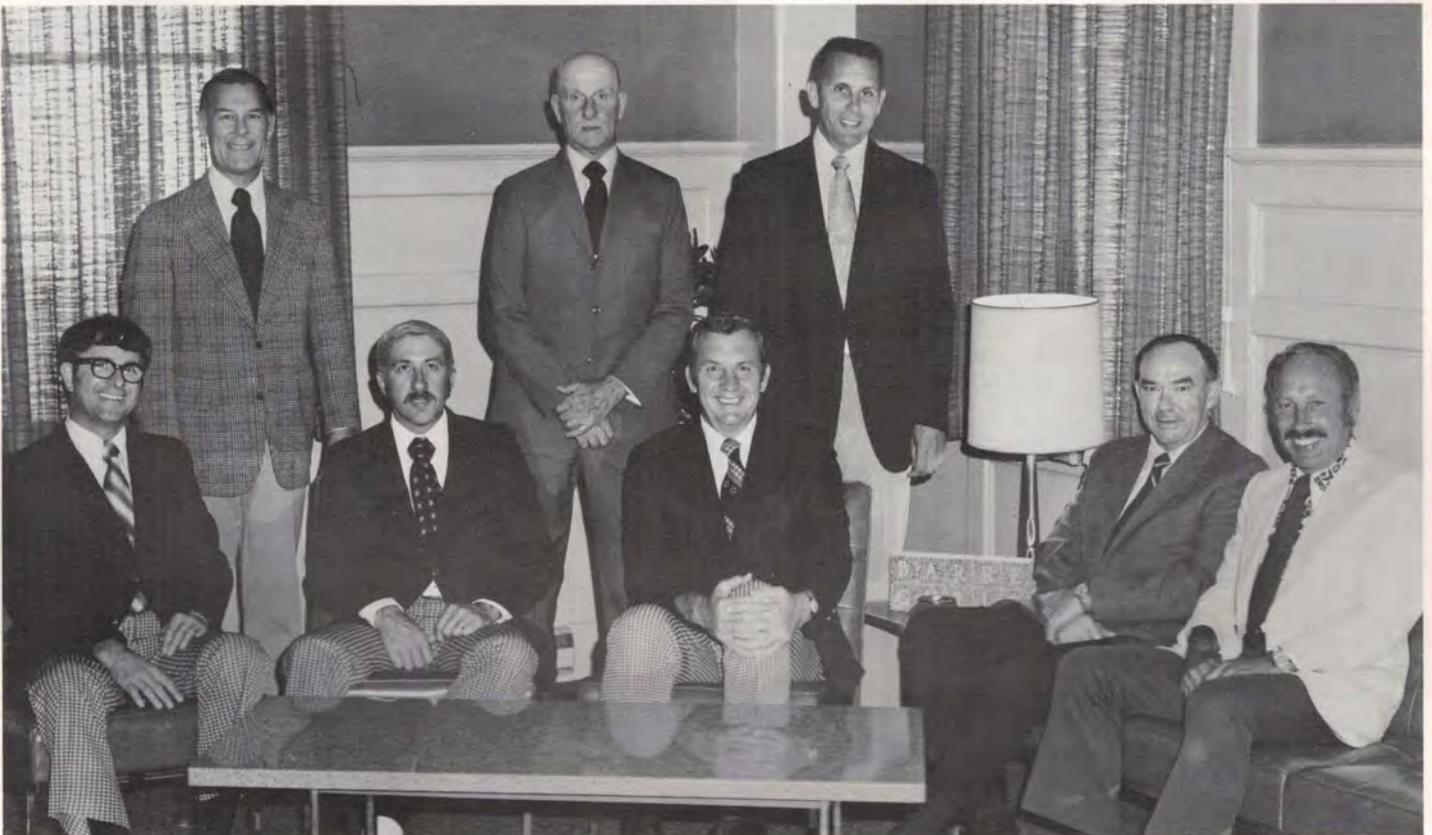
At their recent Annual Meeting, member-companies of the Barre Granite Association voted on the largest budget in the history of the Barre Granite Association. They also elected to three-year terms as Trustees Aldo Vanetti of the Valz Granite Company, Roger Rivard of the Rivard Granite Company and Melvin Friberg of Anderson-Friberg Company.

The Annual Meeting of the Barre Granite Association was held at the Lake Morey Inn following the BGA golf tournament. Approximately 140

persons attended the meeting, reception and dinner.

Three Trustees who concluded their three-year terms of office were given gifts by the Association. They are: David Reid of Cook, Watkins & Patch Company, Silvio Nativi of Nativi & Son, Inc., and Paul Savard of Thurber Granite Co.

In commenting on the increased budget of the Barre Granite Association, its General Manager, Milton Lyndes, stated, "A larger budget is necessary because of increased costs of goods and services, and the necessity of the Barre granite industry to continue its efforts in promoting Barre's famous product in order to keep our industry growing and prospering."



Seated from left to right: Roger Rivard of the Rivard Granite Co., Joe Mureta of the Montpelier Granite Works, Melvin Friberg of Anderson-Friberg Co., Fred Ralph of the Rock of Ages Corp., and Lucien Rouleau of the Rouleau Granite Co. Standing from left to right: Milton Lyndes, BGA General Manager, Aldo Vanetti of the Valz Granite Co., and Norman Beck of Beck & Beck, Inc.



**FAMILY MEMORIALS**, a BGA member-firm, recently furnished this beautiful Barre granite memorial to Ravelli Memorials of Berlin, N. J. Shown here are Armand and Robert Couture, who, together with their brother Roger, operate one of Barre's newest manufacturing plants.

**PEERLESS GRANITE COMPANY** has just produced the KLIN memorial for Zmetra's Memorials of Webster, Mass. — one of many fine memorials produced by the Peerless Granite Company.



**S. L. GARAND**, a BGA member, has recently completed its new office quarters, making it one of the most modern in the area. Shown here are Neysha Gomez, draftsman, and Richard Garand, Treasurer.



**DAVID REID**, Cook, Watkins & Patch, is pictured here with his two prize Beagles, Mannix and Bo, who run regularly in field trials in the Vermont area. Dave enters them in the Large Pack-on-Hare Field Trials. Rabbit hunting is a popular sport in the Greater Barre Area.



# "THE WINOOSKI RIVER CLEANER NOW THANKS TO THE BARRE GRANITE INDUSTRY"

This was a headline in the Times-Argus newspaper dated Monday, July 29, 1974. After years of effort the granite industry has won a major victory over the effects of stream pollution.



Fishermen are now catching trout in Barre's Stevens Branch River.

About ten years ago the granite industry began to build settling lagoons to reduce discharge of granite waste into local streams. This reduced the amount of solids going into the river by 90 percent. Prior to that time it is estimated that annually millions of pounds of stone dust and abrasives were being discharged, with little thought being given to the damage the granite waste might be doing to the river.

Granite waste has no odor and no disease potential, but it does cloud the water and cut out the sunlight needed by aquatic plants. Gravel bottoms used by fish for breeding rounds were covered with granite silt. The abrasive particles in the water had a detrimental effect on fish, reducing their ability to remove oxygen from the water.

Several years ago even more stringent laws against water pollution were passed in Vermont. A cooperative research project was put in motion by the BGA, the engineering firm of Dubois & King, the University of Vermont and the Vermont Water Resources Department. This was the beginning of a major effort to eliminate the remaining five to ten percent of solids being discharged.

After two years a practical chemical treatment facility was developed to treat all granite waste. Granite companies began installing the additional equipment necessary to do the job. By August of 1973, all granite firms were in compliance with State and Federal Discharge Regulations.

Dr. Martin Johnson, head of Vermont Environmental Agency stated "Barre is a pretty good town. The people have a lot of spirit there," observing that a clean river will mean "recreational activity for everybody in town, rich and poor alike."

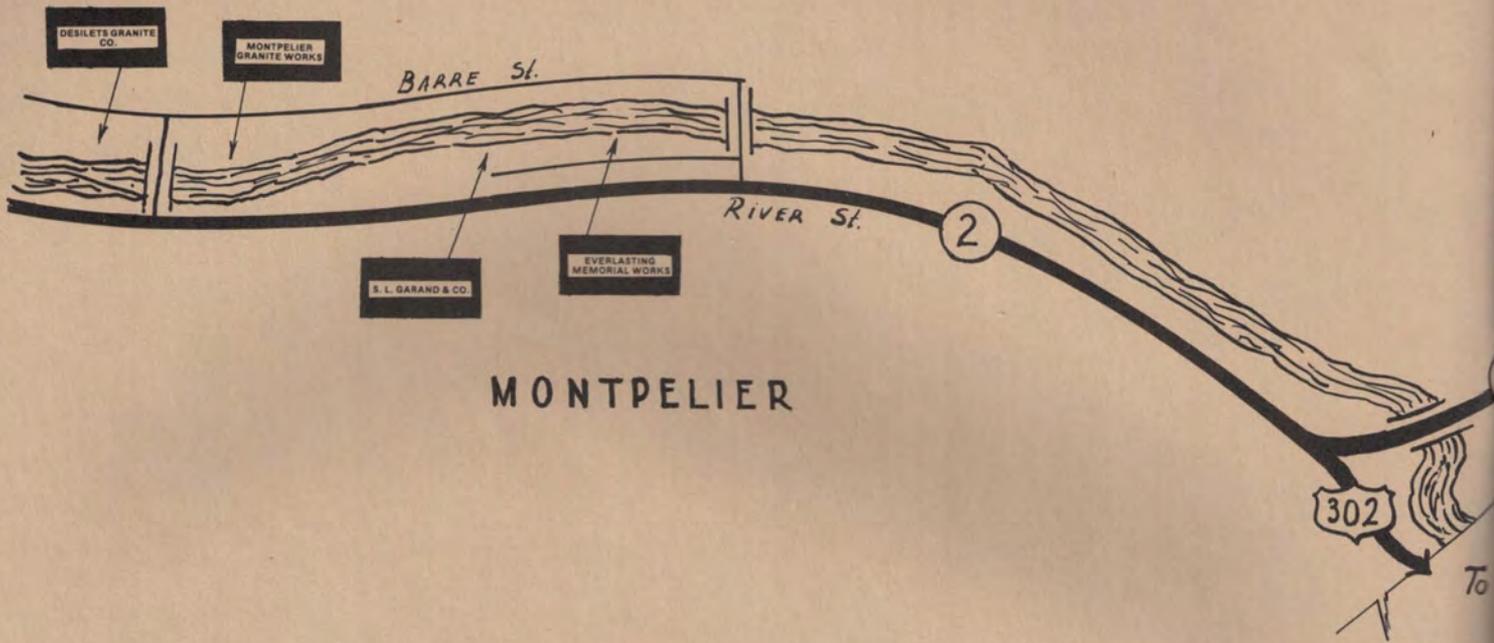
Willard Farnham, Permit Administrator for the State Department of Water Resources, stated, "The stream has improved tremendously." He predicted that in time the cleansing action of the water would wash out the silt on the stream bottom to create a "good cold water gravel bed stream" capable of supporting a lot of trout. He was right. Recently several hundred trout were released into Steven's Branch by the Vermont Fish and Game Department and the Barre Fish and Game Club. Picnic areas in a few sections along the river are now being considered.

The cost has been great. "Was it worth it?" The answer to this will depend on how the citizens and the State makes use of this now clean river that runs through the City of Barre, Vermont.

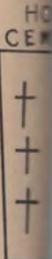
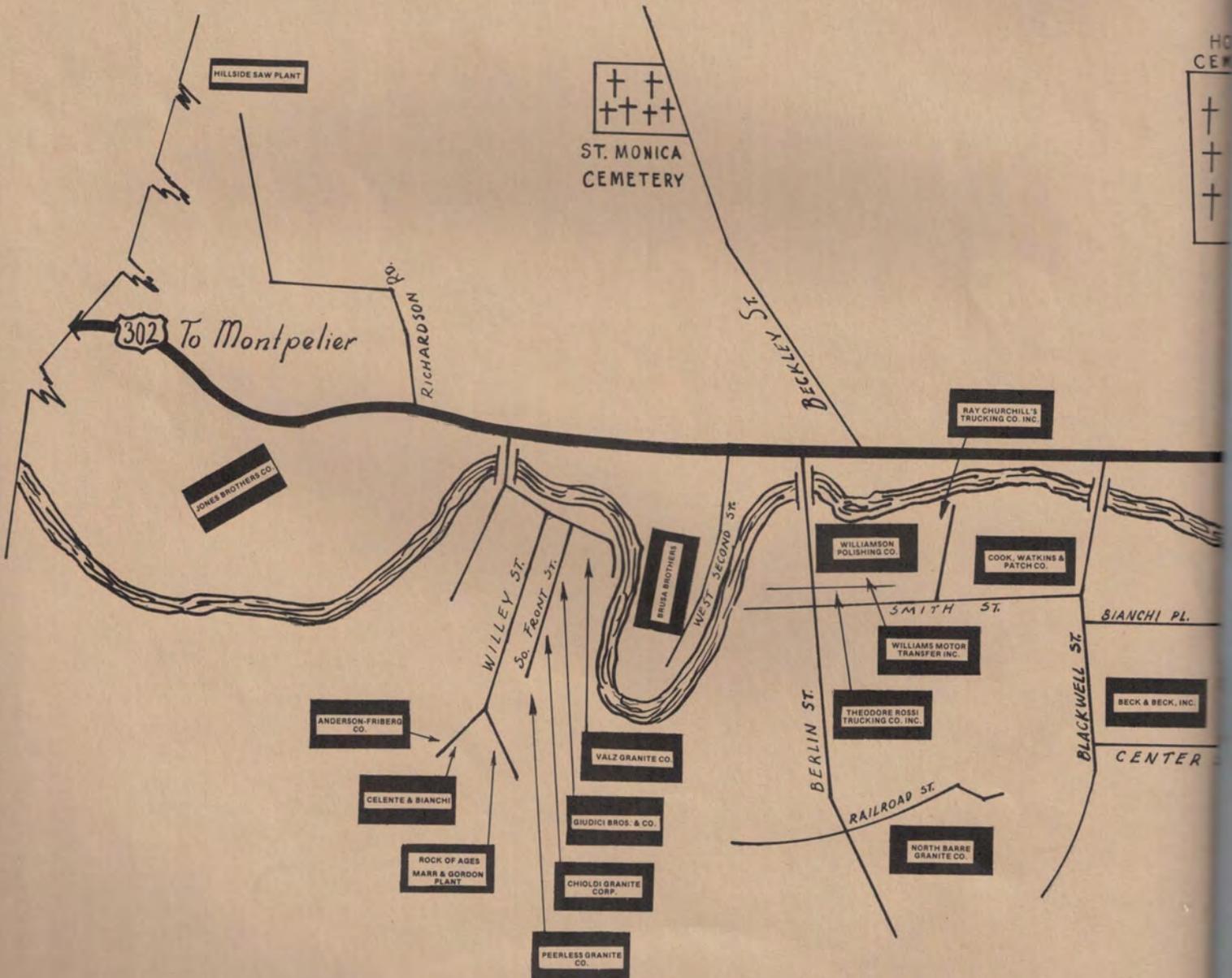


*Visitors  
Guide  
to the  
Granite  
Center of  
the World*

*showing location  
of Barre Granite  
Association  
Members*

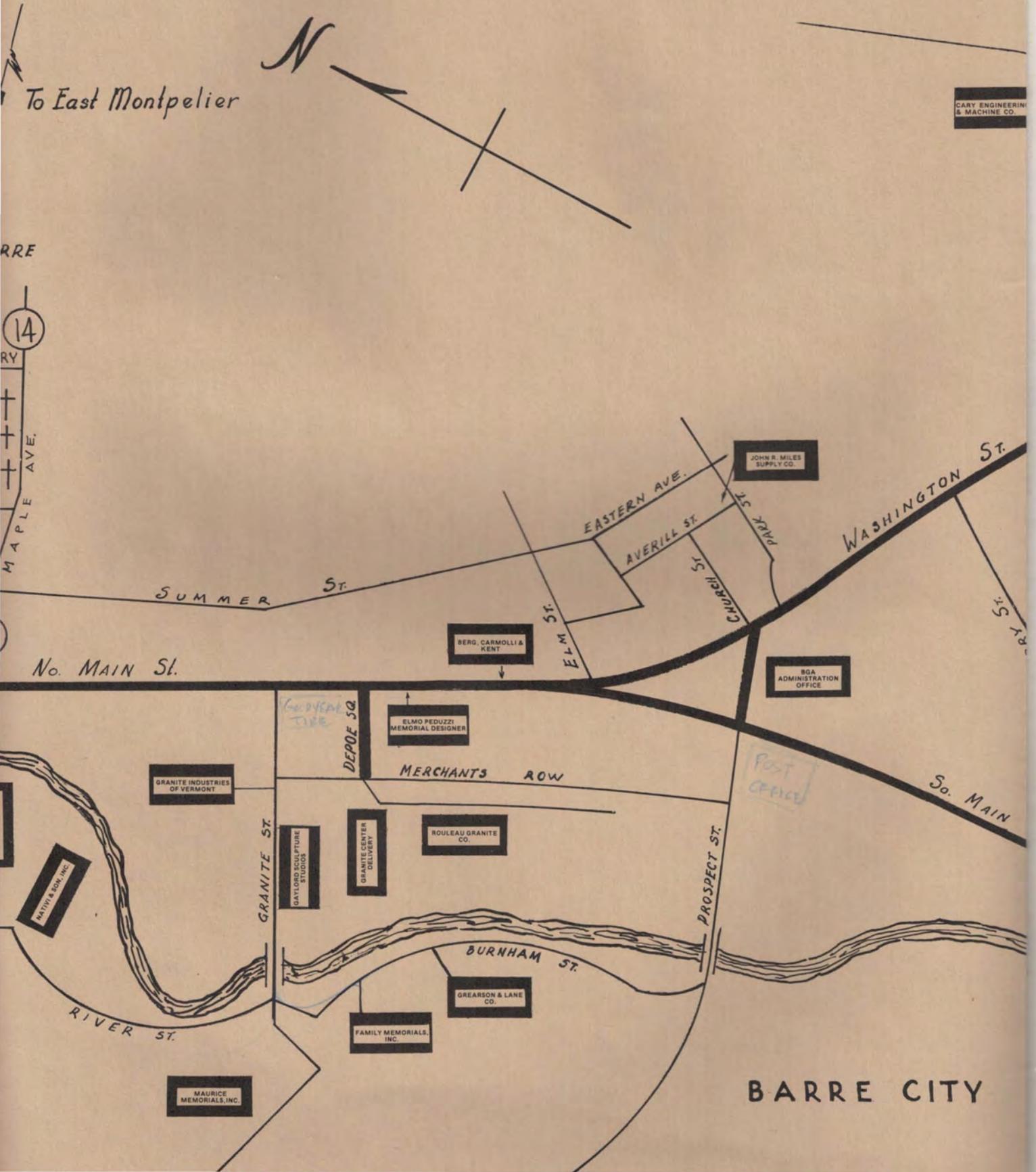


**MONTPELIER**

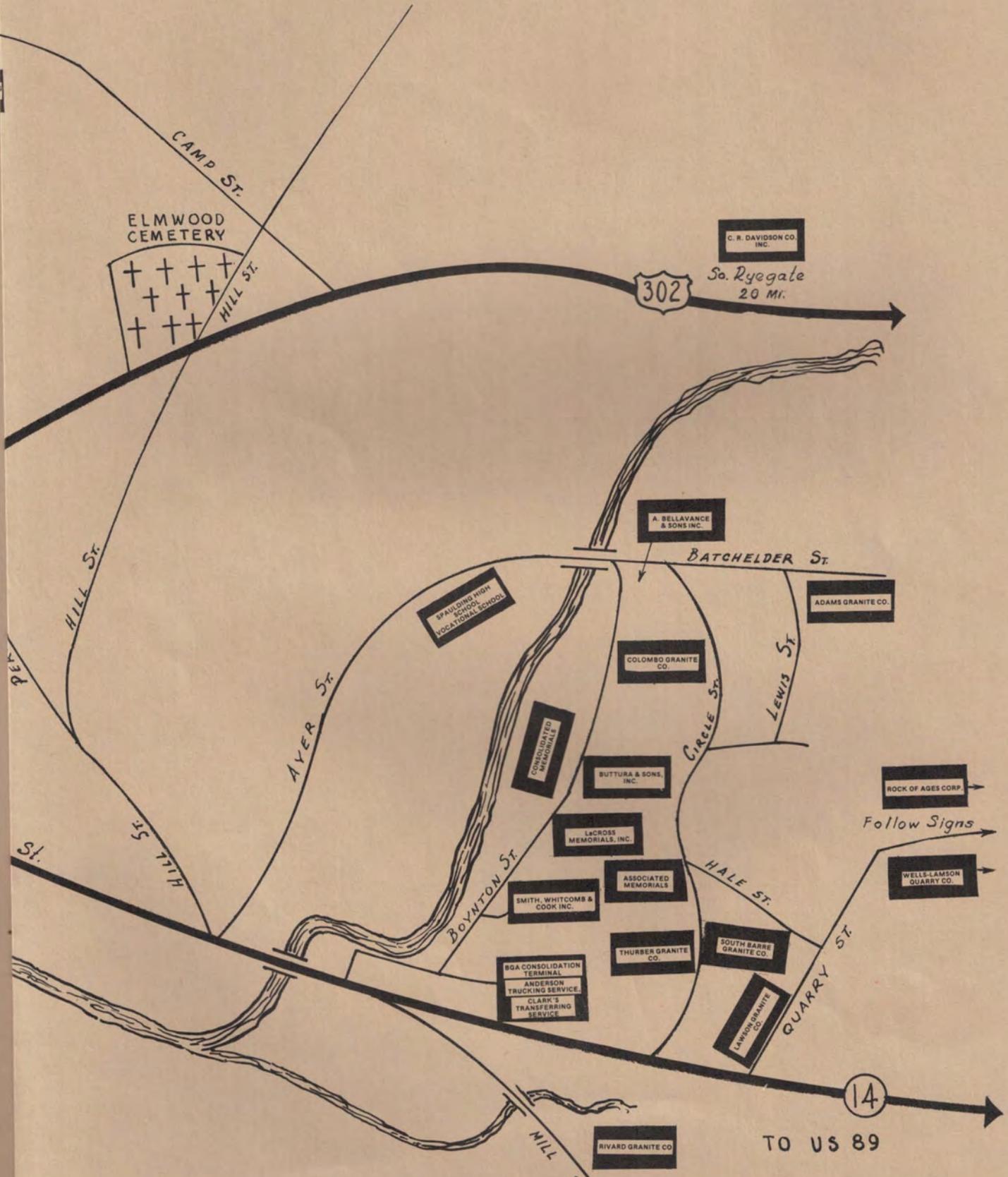


# Barre, Vermont

GRANITE CENTER OF THE WORLD



ORLD



## Member Companies of the Barre Granite Association

<b>ADAMS GRANITE CO.</b> Lewis St. (Elgio Zorzi)	802-476-5281	<b>ROULEAU GRANITE CO.</b> Metro Center (Lucien Rouleau)	802-476-6636
<b>ANDERSON-FRIBERG CO.</b> Willey St. (Melvin Friberg)	802-476-7021	<b>SOUTH BARRE GRANITE CO.</b> Circle St. (Stuart Abbiati)	802-476-8521
<b>BECK &amp; BECK, INC.</b> Center St. (Wendelin Beck)	802-476-3179	<b>THURBER GRANITE CO.</b> Circle St. (Paul Savard)	802-479-9622
<b>BILODEAU-BARRE, INC.</b> Bianchi Pl. (Paul Chatot)	802-476-7901	<b>VALZ GRANITE CO.</b> Willey St. (Aldo Vanetti)	802-476-3911
<b>BUTTURA &amp; SONS, INC.</b> Boynton St. (Ali Buttura)	802-476-6646	<b>WELLS-LAMSON QUARRY CO.</b> Websterville (Bill Roy)	802-476-4126
<b>CELENTE &amp; BIANCHI</b> Willey St. (Elda Bianchi)	802-476-4463		
<b>CHIODI GRANITE CORP.</b> S. Front St. (Howard Rock)	802-476-3661		
<b>COLOMBO GRANITE CO.</b> Boynton St. (Mac Colombo)	802-476-7061		
<b>COOK, WATKINS &amp; PATCH CO.</b> Blackwell St. (David Reid)	802-476-4175		
<b>C. R. DAVIDSON CO. INC.</b> (Clyde Davidson)	802-584-3591		
<b>DESILETS GRANITE CO.</b> Barre St. (Vic Roselli)	802-223-2111		
<b>EVERLASTING MEMORIAL WORKS</b> Pioneer (Almo Cecchini)	802-223-2642		
<b>FAMILY MEMORIALS, INC.</b> Burnham's Meadow (Robert Couture)	802-476-7831		
<b>S. L. GARAND &amp; CO.</b> Pioneer (Leo Garand)	802-223-2301		
<b>GIUDICI BROS. &amp; CO.</b> S. Front St. (Judge Giudici)	802-476-3621		
<b>GREARSON &amp; LANE CO.</b> Burnham's Meadow (Lloyd Grearson)	802-476-7102		
<b>JONES BROTHERS CO.</b> North Main St. (Richard McBride)	802-476-3155		
<b>LaCROSS MEMORIALS, INC.</b> Boynton St. (Louis LaCroix)	802-479-2526		
<b>LAWSON GRANITE CO.</b> Quarry St. (Albert Gherardi Jr.)	802-476-3541		
<b>MAURICE MEMORIALS, INC.</b> Granite St. (Raoul Maurice)	802-476-3742		
<b>MONTPELIER GRANITE WORKS</b> Granite St. (Joe Mureta)	802-223-2581		
<b>NATIVI &amp; SON, INC.</b> Center St. (Silvio Nativi)	802-476-7101		
<b>NORTH BARRE GRANITE CO.</b> Railroad St. (Jules Chatot)	802-476-6624		
<b>PEERLESS GRANITE CO.</b> Willey St. (Donald Fontana)	802-476-3061		
<b>RIVARD GRANITE CO.</b> Mill St. (Robert Rivard)	802-476-3542		
<b>ROCK OF AGES CORP.</b> Graniteville (Jay Slaybaugh)	802-476-3115		

## Associate Members

<b>CONSOLIDATED MEMORIALS</b> Boynton St. (Paul McLaughlin)	802-476-7542
<b>GAYLORD SCULPTURE STUDIO</b> Frank Caylor	802-476-6711
<b>GRANITE INDUSTRIES OF VERMONT</b> (Silvio Nativi)	802-479-2202
<b>HILLSIDE SAW PLANT</b> (Edward Carbonneau)	802-476-9663
<b>ELMO PEDUZZI MEMORIAL DESIGNER</b>	802-476-7991
<b>WILLIAMSON POLISHING CO.</b> (Ernest Colgan)	802-476-5812
<b>CARY ENGINEERING &amp; MACHINE CO.</b> (Richard Cary)	802-476-5306

## Sustaining Members

<b>ANDERSON TRUCKING SERVICE, INC.</b> (Harold Anderson)	612-252-4351
<b>A. BELLAVANCE &amp; SONS INC.</b> (Jos. Bellavance)	802-479-9311
<b>BERG, CARMOLLI &amp; KENT</b> (Gino Carmolli)	802-476-4191
<b>CLARK'S TRANSFERRING SERVICE</b> (Bob Clark)	802-476-3242
<b>RAY CHURCHILL'S TRUCKING CO. INC.</b> (Ray Churchill)	802-476-4581
<b>GRANITE CENTER DELIVERY</b> (Harry Bonazzoli)	802-476-4187
<b>JOHN R. MILES SUPPLY CO.</b> (John R. Miles)	802-476-3963
<b>THEODORE ROSSI TRUCKING CO. INC.</b> (Theodore Rossi)	802-476-7341
<b>WILLIAMS MOTOR TRANSFER INC.</b> (Vee Barquin)	802-476-4441
<b>MOON FREIGHT LINES INC.</b> (William E. Benckart)	812-339-9741





## *The Editor Speaks Out!*

**Milton V. Lyndes,** *General Manager BGA*

# Other uses for Barre Granite

Although Barre manufacturers are in the business of designing and manufacturing memorials made of Barre granite, there are other uses for our famous product.

Over the years millions of tons of both crushed and dimension Barre granite have been used for building and maintaining highways, railroad lines, bridge abutments and curbing. Breakwaters at harbor entrances have utilized Barre granite to a wide extent.

Surface plates produced by the Rock of Ages Corp. are a special application of Barre granite for other industries. These surface plates are finished with a tolerance of millionths of an inch and find uses in the machine tool industry and the aircraft industry where super-accurate measurements must be taken. BARRE LIFE will have a future story on this unique Barre granite product.

Your Barre friends have produced a wide variety of signs in Barre granite. Their advantage is low maintenance and attractiveness. These signs are particularly fitting when they are adjacent to buildings made of natural stone.

A small but growing volume of novelty items in Barre granite is also produced by BGA companies. Tables, bookends, name plates, jewelry, desk pens etc., all have a special appeal in our natural stone.

Oftentimes the initial cost of a sign or other object created in Barre granite is considerably more than if it were manufactured of wood or some other material. However, granite is relatively indestructible and will not deteriorate, so its initial cost is quite modest when projected over a period of years.

Producing modern and traditional monuments made of Barre granite will always be our major objective, but we know as the years go by that Barre's special quality will be seen in many other products that are now being made of other materials.

# Memorial Design Section

*designs produced by Barre Guild Artisans*

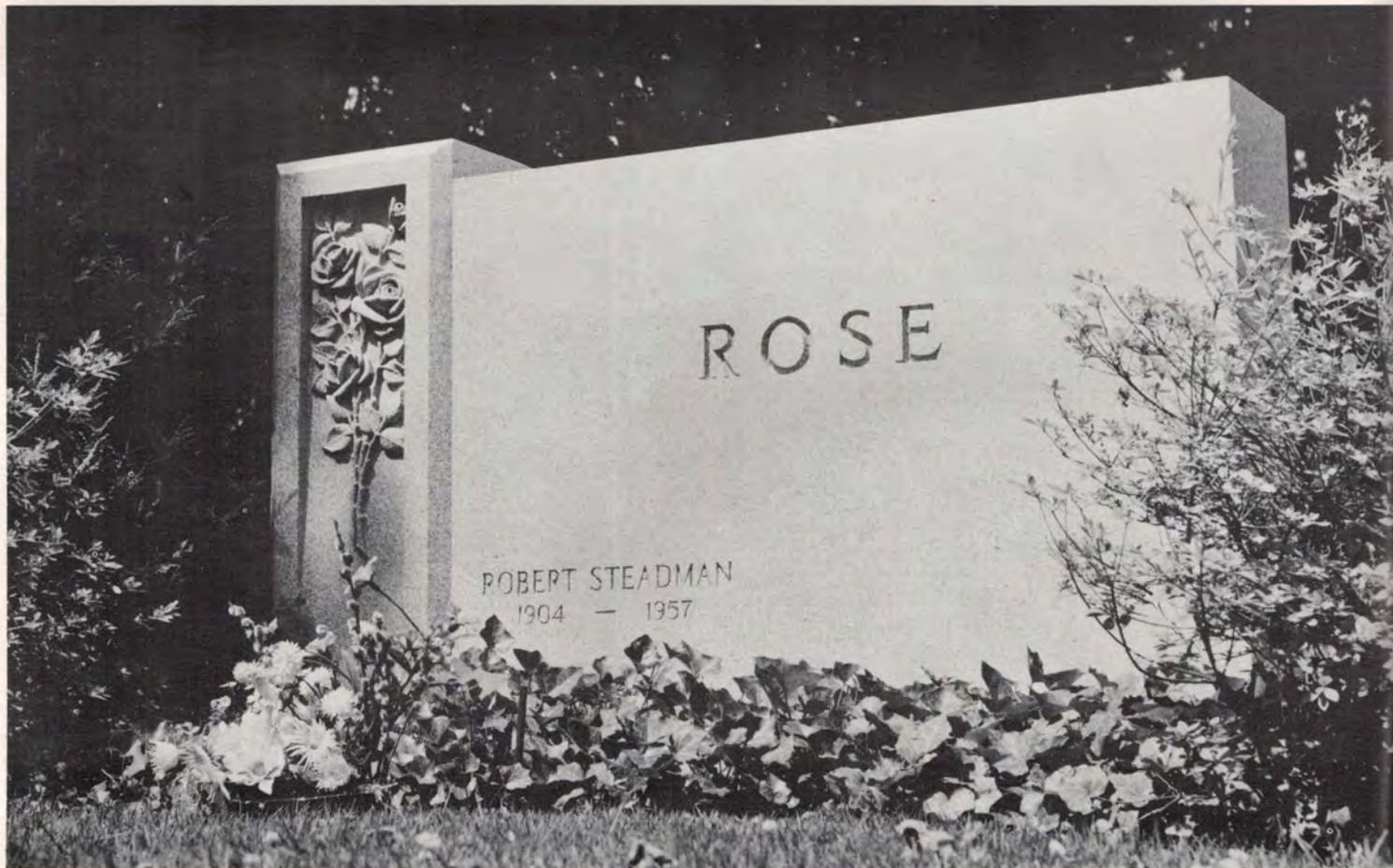


## *Personalized Memorials*

A memorial achieves its highest purpose when it reflects the personality or character of an individual. The memorials on these pages were produced by Barre Granite Association member-companies. Each one has been personalized through symbolism or inscription as everlasting tributes to those being memorialized.

*Manufactured by the North Barre Granite Company  
with Lodge of Elks Symbol and carved roses.*

*The Rose family appropriately chose beautifully  
hand carved roses for its family memorial.*



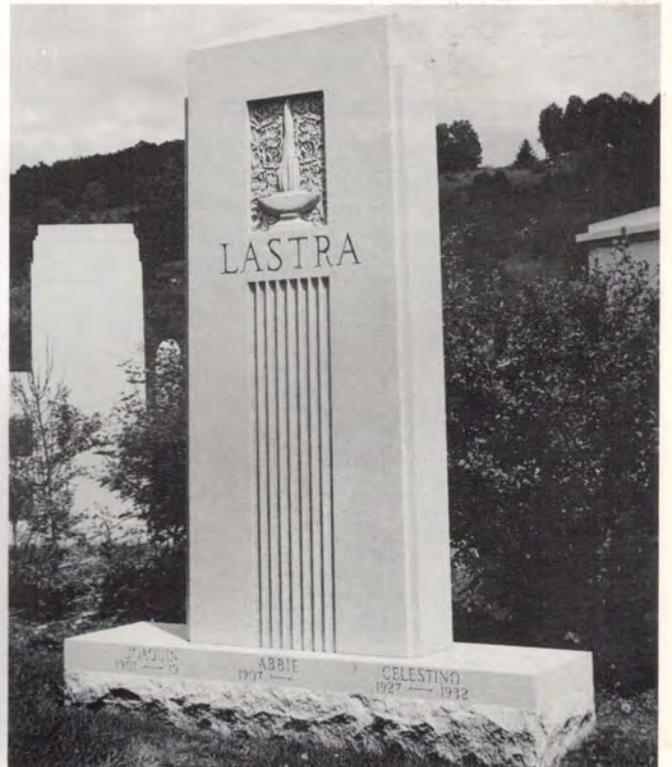


Manufactured by North Barre Granite Company with hand carved mortar and pestle, symbolic of the pharmacist.

Manufactured by the Rock of Ages Corporation in Select Barre Granite with letters in polished bronze and bronze relief of the Madonna and Child.

Lower right: Manufactured by North Barre Granite Company featuring the Lamp of Knowledge.

Manufactured by the North Barre Granite Company with hand carved lilies.



# News from the Cemetery Field



## Why Spend Your Life In A Cemetery?

The American Cemetery Association has performed a great service for the cemetery field by producing an attractive folder to encourage young people to seek careers in cemetery work. The title of the folder is "Why Spend Your Life in a Cemetery?"

Many cemeteries will need potential management people to take over when present managers become ready for retirement. Or, for maintenance personnel or office workers. Today the cemetery field can offer an exciting challenge, good pay and security to young people who are seeking a career.

Recently we had the pleasure of talking with Scott Kilbourn whose father, George D. Kilbourn, is superintendent of the well-known Newton Cemetery in Newton Centre, Mass. Scott is seeking a career in cemetery management. He is a graduate of St. Lawrence University and had the honor of being a presidential scholar. He is a former Eagle Scout and is temporarily working as a member of the grounds crew at Newton Cemetery.

We know that there are probably many other young people who would become interested in cemetery work as a career if the advantages were made known to them. The ACA folder could help them decide that the cemetery field has great opportunities.



Edward Comolli (left) recently appointed Manager of Cemetery Services with the BGA, had an opportunity to meet Dick Meagher (right) retiring President of the New England Cemetery Association. Dick serves as Director of Cemeteries for the New Haven, Conn. Diocese. Milton Lyndes, BGA General Manager shown at center.



# Cemetery Signs of Barre Granite

## Maintenance-Free and Attractive

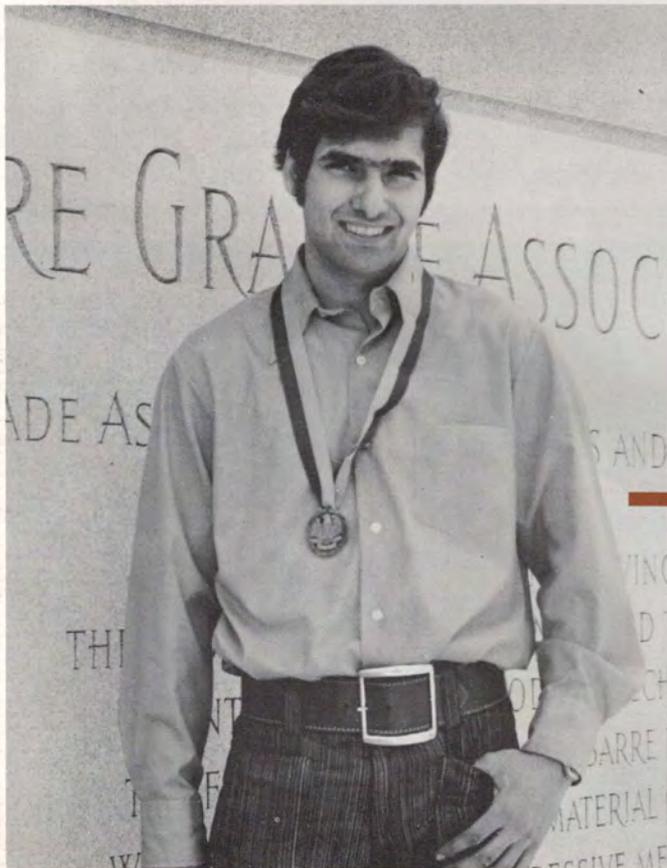
A growing number of cemeteries are using attractively designed cemetery signs made of Barre granite, manufactured in Barre, Vt. These two examples were designed and produced by the Rouleau Granite Co. in Barre for Tisch Monuments of Belleville, Ill. They are for Green Mount Cemetery and Mascoutah City Cemetery.

These signs are easily read from the highway, and they will not deteriorate or have to be repainted as are wooden signs.

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Barre can produce a wide variety of modern and traditional designs for cemetery identification. Talk to your local retail monument dealer about an estimate of your needs.





## New "Vandal Proof" Barre Guild Signs

A new Barre Guild sign made of vandal proof "Lexan" is now available from the BGA. "Lexan" is a new, super-tough plastic which is virtually indestructible. Complete signs are available at \$152.30, and replacement panels for existing Barre Guild signs may be ordered for \$89.90 a pair.

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**SIDNEY GIRARD**, a June graduate of Spaulding High School in Barre, has been awarded a medal by The Vocational Industry Clubs of America for his outstanding work in the stone trades. During his senior year Girard attended the Granite Trades Vocational Class at Spaulding. Immediately after graduation he began employment as an apprentice stonecutter with Maurice Memorials, a BGA member-company.

# Retailer Services



Tom Riley, BGA Manager Retailer Services

## SELLING THE PRICE

At recent dealer Business Conferences sponsored by the BGA, price was the universal bone of contention. Many retailers, when shown how to arrive at a proper pricing procedure which would return them a fair profit on their sales, expressed disbelief that they could get such a price for high quality monuments. It developed, however, that a number of highly successful dealers actually use the price as a selling tool.

The problem with many dealers is that they have convinced *themselves* that the prices are too high. After years of hearing customers complain about prices, the dealer becomes brainwashed. But think a moment. The last time you bought groceries didn't you remark to the clerk that the price of food is ridiculous? . . . Did she give you a discount? What about that last new suit you bought? Same story, right? If costs go up, then your price must also go up.

So the first rule is: "Stick to your guns." How many other retail merchants in your town fall all over themselves to cut price as soon as you raise a price objection to their merchandise?

One technique which will help you stick to your price is to *mark the price right on the monument!* Not only does this save your customer the embarrassment of asking the price, it re-enforces the validity of that price in his mind. People have a tendency to believe what is written down.

So what if your competitor sneaks over to check your prices; maybe it will convince him that his prices are too low.

You say that the customer will look at the price and tell you he can buy the same monument for \$100 less? Wrong! This is where your price becomes an effective selling tool. You SELL the price.

You politely disagree with the customer and inform him that it is quite impossible for him to buy the same monument for \$100 less because no other dealer has *that* monument. He may be able to buy a similar monument for less money, but never *that* monument because *that* monument is in *your* display and *this* is the price of *that* monument.

Here you point out the features of *this* monument: the fineness of detail in the carving, the quality of the granite itself, etc., etc., etc. Now you should explain that, yes he could purchase *another* monument for less money. In fact, you yourself can show him less expensive monuments in your own display and explain why they are less.

What you have just done is turn an objection into a selling point and are well on your way to "whiching your way to a sale." (see *Barre Life*, Winter 1974.)

### "Steel" some extra sales

Try featuring one or two all steeled Barre monuments in your display. This warm finish, so suited to world famous Barre Granite, is sure to attract attention and sales. In many ways it gives a certain elegance to an otherwise standard monument. Several dealers have reported that this technique has substantially reduced walk-outs because their competitor's display is limited to P2BRP.

# News about BGA members [continued]

**LACROSS MEMORIALS**, working through their retailer, Memorial Art Studio, Jersey City, N. J., has created the intricate granite portions of five shrines. These were erected at Christ The King Cemetery, Franklin Lakes, N. J., of the Newark Diocese. Preparing the working drawings and carrying out the fabrication of these bases required the most careful and skilled work of LaCross artisans.



## 11 Retailers Win Rock of Ages—Reader's Digest Gifts

11 Rock of Ages dealers recently won gifts in the Sweepstakes arranged jointly by the Rock of Ages Corporation and the Reader's Digest, one of the national magazines carrying Rock of Ages consumer advertising.

Winners of these attractive gifts were Stephen W. Perkins, New Haven, Conn.; William G. Hutton, Topeka, Kan.; Bernard Abel, Pekin, Ill.; Harold G. Buzzi, Pawkatuck, Conn.; Robert Landry, Amite, La.; Pearl L. Malik, Evergreen Park, Ill.; Phyllis S. Tyler, Mexico, N.Y.; Robert W. White, Urbandale, Iowa; C. W. Kline, Boyertown, Pa.; Donald Rock, Salem, Ohio.



**COOK, WATKINS & PATCH** has just produced a Barre Granite memorial for the Rust Family, being supplied by the Colmer Monument Works in Lowell, Mass. It features a 33rd Degree Masonic Emblem hand carved by Cook, Watkins & Patch artisans. The Technacraft steeling process was used to achieve a proper contrast.

**MONTPELIER GRANITE WORKS**, located in Montpelier, Vermont, has erected a large warehouse adjacent to the manufacturing plant. This will facilitate customer service. Joseph and Steve Mureta of that firm report the added space has helped give better service to their retailers.



**Barre Granite Association**

51 Church Street  
 Barre, Vermont 05641  
 Monuments Tel. 802 471-4131

**BULK RATE**  
**U. S. POSTAGE**  
**PAID**  
 Barre, Vermont  
 Permit No. 139

**MEMBER COMPANIES OF THE BARRE GRANITE ASSOCIATION**

**ADAMS GRANITE CO.**  
 Lewis St. (Elgio Zorzi) 802-476-5281

**ANDERSON-FRIBERG CO.**  
 Willey St. (Melvin Friberg) 802-476-7021

**BECK & BECK, INC.**  
 Center St. (Wendelin Beck) 802-476-3179

**BILODEAU-BARRE, INC.**  
 Bianchi Pl. (Paul Chatot) 802-476-7901

**BUTTURA & SONS, INC.**  
 Boynton St. (Ali Buttura) 802-476-6646

**CELENTE & BIANCHI**  
 Willey St. (Elda Bianchi) 802-476-4463

**CHIOLDI GRANITE CORP.**  
 S. Front St. (Howard Rock) 802-476-3661

**COLOMBO GRANITE CO.**  
 Boynton St. (Mac Colombo) 802-476-7061

**COOK, WATKINS & PATCH CO.**  
 Blackwell St. (David Reid) 802-476-4175

**C. R. DAVIDSON CO. INC.**  
 (Clyde Davidson) 802-584-3591

**DESILETS GRANITE CO.**  
 Barre St. (Vic Roselli) 802-223-2111

**EVERLASTING MEMORIAL WORKS**  
 Pioneer (Almo Cecchini) 802-223-2642

**FAMILY MEMORIALS, INC.**  
 Burnham's Meadow (Robert Couture) 802-476-7831

**S. L. GARAND & CO.**  
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