"We've only three days to see Vermont—are you important enough to stop for?"
"THE GIRLS" is a nationally syndicated cartoon by Franklin Folger seen in hundreds of newspapers throughout the United States. Recently, "The Girls" featured a cartoon about our own granite industry.

The original version of this cartoon appears on this page. Apparently, cartoonist Folger assumed our quarries were in Montpelier as indicated on the partially obscured sign in the cartoon.

Tom Riley, BGA Manager of Retailer Services, contacted Folger and he was kind enough to send us a revision of his cartoon which you see is our cover picture for this month's BARRE LIFE.

In appreciation for his kindness, your BGA friends sent him a specially designed Barre granite desk pen set which is also illustrated on this page.

Montpelier, Vermont, our beautiful state capital, does not have granite quarries but some of our leading BGA members are located in that famous city which is seven miles from Barre.
BARRE LIFE is published quarterly at no charge by the Barre Granite Association, Barre, VT 05641. It is printed in the USA and sent to qualified subscribers. Controlled circulation postage paid at Barre, VT 05641.

Milton V. Lyndes  
General Manager and Editor
Glenn A. Sulham  
Manager of Member Services
Thomas J. Riley  
Manager of Retailer Services
Edward Comolli  
Manager of Cemetery Services

Board of Trustees
Lucien Rouleau, President  
Rouleau Granite Co.
Roger Rivard, Rivard Granite Co.
Fred Ralph, Rock of Ages Corp.
Aldo Vanetti, Valz Granite Co.
Melvin Friberg, Anderson-Friberg, Inc.
Joseph Mureta, Montpelier Granite Works
Norman Beck, Beck & Beck, Inc.

Barre Granite Association Committees
Stuart Abbiati, South Barre Granite Co.  
Chairman, Barre Guild Committee
Fred Ralph, Rock of Ages Corp.  
Chairman, Apprentice Training Committee
John Buttura, Buttura & Sons, Inc.  
Chairman, Traffic Committee
Craig White, Rock of Ages  
Chairman, Industrial Relations Committee
Silvio Nativi, Nativi & Son, Inc.  
Chairman, Research Committee
David Reid, Cook, Watkins & Patch, Inc.  
Chairman, Traffic Advisory Committee
Robert Colombo, Colombo Granite Co.  
Chairman, Members Advisory Committee

Rock of Ages Creates Giant Sculpture for Government

A huge granite sculpture measuring 27 x 30 feet is being created in Barre Granite by the Rock of Ages Corporation. It will be a large bas relief which will become part of the four hundred million dollar

(continued)
Rock of Ages Sculpture for Government

(concluded)

Libby Dam in Northwestern Montana.

Barre sculptor, Alcide Fantoni, is performing the carving. It is being supervised by Albert Wein noted sculptor, who created the design.

The finished work will be executed in eight panels in Rock of Ages gray granite. Albert Wein was chosen from a field of nearly 250 sculptors and designers who submitted ideas. Wein is a member of the National Academy, and a recipient of many awards. His works of art are in a number of private collections and public museums.

Pet Memorial Created by Barre Students. “Lady”, although a dog, was a beloved family friend. She was memorialized by the students at the Barre Stone Trades School. The professional quality of the work of these high school students is evident in the fine execution of this Barre Granite Memorial.
A PICTORIAL MONUMENT BY CHIOLDI GRANITE CORPORATION of Barre illustrates in fine detail a family home and automobile. The back of the monument is also carved. This monument is one of the most highly detailed pictorials produced this year. Each individual brick in the house has been sandblasted. This monument was sold by Memorials Art Crawford of Buffalo, N.Y.

LA CROSS MEMORIALS furnished this beautiful steeled finish Barre Granite memorial for Eaton Monument Co., Charlotte, Michigan. It features a perfectly executed tandem trailer and tractor.

A SEVENTEEN-FOOT MEMORIAL was recently produced by the North Barre Granite Co. Made of Select Barre Granite, it was ordered by A. Wohlgemuth & Son, Brooklyn, N.Y.
John Gauld Completes Nearly 50 Years As Barre Representative

John W. Gauld was born and raised in Barre, Vermont. He began work in the Barre granite industry in 1925 after graduating from the University of Iowa, and his association with Barre extended until October 1, 1974, when he retired. After college, John was affiliated with Cook, Watkins & Patch as a midwestern sales representative. Then, from 1928 to 1933, he worked for the Pike River Granite Co., Marinette, Wisc. From 1933 until his retirement, he represented the Johnson & Gustafson Granite Company and then the J. O. Bildeau Company, which took it over.

John earned great respect as a representative of the Barre granite industry. His loyalty to his product and his interest in traditional memorialization have always been the foundation for his great success as a salesman.

Milton Lyndes, General Manager of the Barre Granite Association, states that John’s interest in the problems of the industry and in assisting the BGA office over the years made him a most valued friend in the field.

John’s Barre friends wish him well in his retirement in Florida, and we hope that he will return on occasion to see us.

THE CARY ENGINEERING COMPANY is a new sustaining member of the Barre Granite Association. Pictured here is Richard Cary, its President. Progressive granite manufacturers are very familiar with the outstanding machinery designed and manufactured by Dick Cary. Dick possesses a combination of engineering skill, knowledge of granite manufacturing and a feel for those ideas that increase productivity in a manufacturing plant. Many automatic polishers and saws produced by the Cary Engineering Company are in use throughout the granite industry.

THE SANGUINETTI GRANITE COMPANY of Williamstown, Vt. is a new member of the Barre Granite Association. Edo and Agnes Perantoni now own and operate this firm whose name has been well known and respected for many years among memorialists. Edo has had extensive experience as a manufacturer of all types of memorials from markers to mausoleums.
JOHN BUTTURA, Chairman of the BGA Traffic Committee, and an officer of Buttura & Sons, Inc., recently concluded a successful moose hunt in Canada. He is pictured here with his trophy. Accompanying him on the trip were Gene Stefanazzi, Buttura salesman, and Dr. Louis Kingston of Barre.

A NEW STEEL TOWER has been erected by Buttura & Sons, Inc., a BGA member-company. The tower supports wheels for a two-strand wire saw. John Buttura, Jr. and Leo Buttura, Jr. are pictured here as a new saw wire was being put in.

Smith, Whitcomb & Cook Joins Barre Granite Association

Lewis Biggs, Administrative Manager of Smith, Whitcomb & Cook, has full responsibility for administering the large and growing company.

Smith, Whitcomb & Cook, a well-known supplier to the granite industry, has become a sustaining member of the Barre Granite Association. This unique firm maintains one of the few iron foundries still operating in the State of Vermont. In addition, it manufactures a variety of large granite manufacturing machinery.

Lewis Biggs is the Administrative Manager of Smith, Whitcomb & Cook.

Molten iron is carefully poured into a mold at the Smith, Whitcomb & Cook foundry.
How Our Costs Have Increased

The Barre granite industry is in the last months of a three-year labor agreement signed May 1, 1972. During these three years our costs have been affected by inflation in the same way as other businesses.

For example, let us first take a look at the wage and fringe benefits of a skilled granite industry employee. In 1971, just prior to our signing a new agreement, the total wage and fringe benefits for a granite cutter amounted to $3.84 per hour. Today's wage and fringe benefits for the same worker amounts to $5.86 per hour. This is an increase of sixty-six percent within a three-year period. During this time, granite manufacturers gave increased benefits in hospitalization, increased sickness-accident and additional life insurance. One extra holiday was added, three days bereavement pay and additional pension payments. Substantial wage increases were also incorporated in this three-year agreement.

One major reason for this increased cost is in the hospitalization plan, which has increased over 100% in cost to the manufacturer. Unfortunately, at this time the Blue Cross/Blue Shield Program is requesting the State of Vermont to approve another 10 percent increase.

Considering the inflation on industry supplies, there is not one item that has not shown an increase, adding to the cost burden of the granite manufacturer. Fuel costs have increased in excess of 100 percent and our power costs have increased by some 67 percent. In looking over the list of supplies used in the manufacturing of granite everything except boxing lumber has shown a substantial increase in cost in the past three years.

In order to compete in this highly competitive business, Barre manufacturers are doing everything possible to hold down their cost of doing business. The public will find it impossible to pay the price for a monument unless these costs are kept within reason.

NOTIFY YOUR MANUFACTURER WHEN YOU WANT SHIPMENTS CONSOLIDATED

The Barre Guild Consolidation Service is once again beginning to consolidate shipments of finished granite in western states. We have proven to these dealers that there is a substantial savings in their freight cost when weight is consolidated and freight is shipped by pool truck.

Many of these pool truck shipments are consolidated by wholesale representatives who have been doing an excellent job on behalf of their retail customers. IF YOU ARE A RETAILER IN A WESTERN STATE PLACING ORDERS WITH MORE THAN ONE BGA MANUFACTURER, WE URGE THAT YOU NOTIFY EACH MANUFACTURER THAT HAS YOUR ORDERS TO NOTE ON THEIR BILL OF LADING THAT THIS SHOULD BE CONSOLIDATED WITH OTHER WEIGHT. It is also very helpful to notify the Barre Guild Consolidation Service of orders placed with our member-companies to assist us in consolidating your shipments.
TWELVE NEW BARRE GUILD DESIGNS have been completed by Elmo Peduzzi, Memorial Designer, for use by all retailers handling Barre Guild memorials. These designs are in a steeled finish, some of which can also be produced in polish finish. Included in these designs are two benches and three pictorial monuments.

Any retail monument dealer who is interested in obtaining a set of these designs may contact his wholesale representative, the BGA office, or any member-company of the Barre Granite Association. They are available without charge by the BGA as a service to retailers.
Panel of Top Retailers Develops Newspaper Ad Kit

An advisory panel of top retail monument dealers worked with the BGA staff to develop a "Do-It-Yourself Newspaper Ad Kit." It provides a wealth of material for the average retailer to produce his own newspaper advertisement. The kit contains over 40 pages of headlines, copy, monument illustrations, and even some ads all made up and ready to go.

The kit is available free-of-charge to Barre retailers. Write to Tom Riley, Manager of Retailer Services, Barre Granite Association, Box 481, Barre, VT 05641.

The advantage of this kit is that you create an advertisement that exactly fits your type of business in your community, and it will be different from any other ad run by your competitor.

Also included are various sizes of Barre Guild Trademarks which you may want to incorporate when you develop your own stationery. We think this ad kit is a great idea and we know that it will become widely useful for all retailers who make newspaper advertising an important part of their promotion.
The Annual BGA Christmas Party was a smashing success again this year. These candid photos taken at the Tavern Motor Inn in Montpelier, indicate the fun and enthusiasm BGA members exhibited as nearly 250 persons assembled for dinner and dancing.
Mr. and Mrs. Roger Rivard, Rivard Granite Co.

Mr. and Mrs. Fred Ralph, Rock of Ages Corp.

Mr. and Mrs. Steve Mureta, Montpelier Granite Works

Mrs. and Mrs. Harry Bonazzoli
Granite Center Delivery

Mr. and Mrs. Jack Corrigan, Rock of Ages Corp.

Mr. and Mrs. NOrman Grearson
Grearson & Lane, Inc.

Mr. and Mrs. Robert Campo, Rock of Ages Corp.
Cynthia and Ray Rouleau, Rouleau Granite Co.

Paul Rouleau and Mrs. Bert Rouleau, Rouleau Granite Co.

Mrs. Paul Beck, Mr. and Mrs. Frank Friberg, Beck & Beck, Inc.

Mr. and Mrs. Richard McBride, Jones Brothers Co.

Mr. and Mrs. Leo Buttura, Jr., Buttura & Sons, Inc.

Mr. and Mrs. Robert Colombo, Colombo Granite Co.

Mrs. Ted Rossi, Mr. and Mrs. Nelson Tosi, Tosi Custom Sandblast

Mr. and Mrs. Ray Stroutsos, Cook, Watkins & Patch Co.
Mr. and Mrs. Elmo Peduzzi, Memorial Designer

Mr. and Mrs. Frank Gaylord, Gaylord Sculpture Studio

THE BGA CHRISTMAS PARTY
TAVERN MOTOR INN
MONTPELIER

Mr. and Mrs. Wayne Pelkey, Rock of Ages Corp.

Mr. and Mrs. Bebe LaCroix, LaCroix Memorials

Mr. and Mrs. Joe Bellavance, A. Bellavance & Sons Trucking Co.

Mr. and Mrs. Aldo Vanetti, Valz Granite Co.

Ted Rossi, Rossi Trucking Co., Mrs. Nelson Tosi, Tosi Custom Sandblast

Ted Rossi, Lucien Rouleau, BGA President, and Paul Rouleau
How to Order
“The Stone Whistle”
The New BGA Motion Picture

Since its premiere showing at the MBNA national convention, many requests have been received by the BGA for our new motion picture “The Stone Whistle.” This 28-minute film about the monument industry starring John Forsythe is being distributed nationally by Modern Talking Picture Service. You will be able to obtain it free for use in your community.

Modern Talking Picture Service has been instructed by the BGA to give first preference to retail monument dealers until July first. Naturally you may book the film any time after July 1, but retailers will have first priority prior to July 1.

Because of the expected high demand for “The Stone Whistle” it would be advisable for you to request two or three alternate booking dates when you order the film. You may keep the film for two or three days at a time before it is returned.

Prints of “The Stone Whistle” are now available at 25 Modern Talking Picture libraries in the United States and Canada. Listed below are those offices where you may obtain the film. Simply write to the one nearest you giving two or three alternate dates:

Modern Talking Picture Service
412 W. Peachtree Street, N.W.
Atlanta, Georgia 30308
(Tel. 404-524-1311)
Modern Talking Picture Service
230-Boynton St., Chestnut Hill
Boston, Massachusetts 02167
(Tel. 617-527-4184)
Modern Talking Picture Service
122 West Chippewa Street
Buffalo, New York 14202
(Tel. 716-853-1805)
Modern Talking Picture Service
1200 Stout Street
Denver, Colorado 80204
(Tel. 303-573-7300)
Modern Talking Picture Service
15921 W. 8 Mile Road
Detroit, Michigan 48235
(Tel. 313-273-2070)
Modern Talking Picture Service
1094 North Third Street
(P. O. Box 3035)
Harrisburg, Pennsylvania 17105
(Tel. 717-238-8123)
Modern Talking Picture Service
4804 Westheimer Road
Houston, Texas 77027
(Tel. 713-622-3841)
Modern Talking Picture Service
115 East Michigan Street
Indianapolis, Indiana 46204
(Tel. 317-635-5331)
Modern Talking Picture Service
1145 N. McCadden Place
Los Angeles, California 90038
(Tel. 213-469-8282)
Modern Talking Picture Service
1696 North Astor Street
Milwaukee, Wisconsin 53202
(Tel. 414-271-0861)
Modern Talking Picture Service
9129 Lyndale Avenue S.
Minneapolis, Minnesota 55420
(Tel. 612-884-5383)
Modern Talking Picture Service
1234 Spruce Street
Philadelphia, Pennsylvania 19107
(Tel. 215-545-2500)

Modern Talking Picture Service
910 Penn Avenue
Pittsburgh, Pennsylvania 15222
(Tel. 412-471-9118)
Modern Talking Picture Service
86 Weldon Parkway
Maryland Heights, Missouri 63043
(Tel. 314-567-4278)
Modern Talking Picture Service
7003 Race Street
San Francisco, California 94105
(Tel. 415-962-1712)
Modern Talking Picture Service
1205 North 45th Street
Seattle, Washington 98103
(Tel. 206-632-8461)
Modern Talking Picture Service
315 Springfield Ave.
Summit, New Jersey 07901
(Tel. 201-277-6300)
(*Serving New Jersey and southern New York State)
Modern Talking Picture Service
Suite 4, 2000 "L" Street, N.W.
Washington, D. C. 20036
(Tel. 202-659-9234)

IN CANADA
Modern Talking Picture Service
1875 Leslie Street
Don Mills, Ontario M3B 2M6
(Tel. 416-444-7347)
Modern Talking Picture Service
485 McGill Street
Montreal, Quebec H2Y 2H4
(Tel. 514-878-3644)
Think Positive in 1975

Considering the national recession, your friends in the Barre monument industry experienced a very good sales year during 1974.

There was a high demand for traditional monuments. People purchased Barre granite memorials because they believed we had a superior product. One reason for our good

Back through history

Straw Hats and Bib Overalls.

This photograph, taken at the turn of the century, shows the rugged quarriers of Barre, Vermont, in the typical attire of that era. The bib overalls are still a familiar sight in Vermont, but the broad brimmed straw hats are seen no more.
sales year was positive and enthusiastic attitude about the importance of a traditional memorialization.

We in Barre are determined to maintain this same enthusiasm for our business during 1975. We know that ATTITUDE is vital in order to be successful in achieving our goal of serving the public and maintaining our businesses in a healthy condition.

During the past year the economy has gone crazy: mounting inflation, recession in some industries, little or no profits. We are deeply concerned about all of these things.

But, the Barre Granite Industry is convinced that we are going to have an excellent sales year during 1975.

A pessimistic or negative attitude during good times is bad enough, but to have such an attitude during a recession could strike a mortal blow to almost any business.

Your Barre friends have the best granite in the world, the best service in the entire monument industry, the most skilled and dedicated artisans and — the firm belief that our business will grow and prosper during 1975.
A GUARDIAN PICTORIAL MEMORIAL IN SELECT BARRE GRANITE. Barre artisans can make even a flat carving look beautiful. Pictorials such as this are in greater demand.

The graceful and imaginative blending of bronze and granite makes the COLETTI memorial something unique. The granite is Barre; the cemetery is Hope.
THE TOMASINI MEMORIAL, produced by Bultura & Sons, Inc., has a meaningful epitaph chosen by the family. An all steeled memorial adds prestige and tastefulness to this design.

PEERLESS GRANITE COMPANY artisans produced the beautiful CASAMENTI memorial in Barre Granite for the Washington Monument Company of Lodi, N.J. The hand carved lilies produced by Peerless are considered to be among the finest in the memorial industry.
The Barre Granite Association has developed a model of a modern monument section. It is about three feet square. Its purpose is to help cemeterians visualize how monuments can be laid out in an area that can be easily maintained and be attractive to the public.

The model is used in conjunction with the BGA Cemetery Service Program which helps cemeteries lay out modern monument sections on a share-the-cost basis.

The photograph was taken at the National Catholic Cemetery Conference meeting.

ST. SEBASTIAN'S CEMETERY OF MIDDLETOWN, CONN. RECEIVED MONUMENT SECTION PLAN

At a cost of approximately 25 cents per grave space, St. Sebastian's Cemetery of Middletown, CT now has a professionally-designed modern monument section totalling 1250 graves.

Ed Comolli, Manager of the BGA Cemetery Service Program, and Don Ward of Grever & Ward, worked together with Frank Muckle, Superintendent, in developing the plan.

The BGA paid for one-half the cost of this cemetery plan.

BGA Provides Monument Section Plan for Addison Rural Cemetery

Assisted by Stanley Ackerson of Ackerson Memorials, the BGA has provided a modern monument section plan for Addison Rural Cemetery in Addison, N.Y. As with other modern plans, this one allows the cemetery to maintain its monument section with a minimum of maintenance cost.
Retailers in the Syracuse, N.Y. area have financially assisted St. Mary's Cemetery in DeWitt, N.Y., by furnishing a modern monument section plan of one and one-half acres. The plan was designed by Donald Ward, cemetery architect.

The Barre Granite Association also participated by paying one-half the cost of the section plan. Those retailers who were instrumental in working out the details of this cooperative effort included Dick Sweet of Sweet-Woods Memorial Co. in Phoenix, N.Y. and the late Grant Lewis of Hinman-Lewis Memorials of Syracuse.
Highlights from Meetings and Conventions

Annual Maine Retail Monument Dealers Convention
SHERATON DUNFEY INN, SO. PORTLAND, MAINE

Illinois Monument Builders Convention
URBAN-LINCOLN HOTEL, URBANA, ILLINOIS
Monument Builders Convention
OHNSON MOTOR INN, CHATHAM CENTER
PITTSBURGH, PA.
MEMBER COMPANIES OF THE BARRE GRANITE ASSOCIATION

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Phone Number</th>
<th>Contact Person</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADAMS GRANITE CO.</td>
<td>802-476-5281</td>
<td>Eligio Zorzi</td>
</tr>
<tr>
<td>ANDERSON-FRIBERG CO.</td>
<td>802-476-7021</td>
<td>Melvin Friberg</td>
</tr>
<tr>
<td>BECK &amp; BECK, INC.</td>
<td>802-476-3179</td>
<td>Wendelin Beck</td>
</tr>
<tr>
<td>BILODEAU-BARRE, INC.</td>
<td>802-476-7901</td>
<td>Paul Chatot</td>
</tr>
<tr>
<td>BUTTURA &amp; SONS, INC.</td>
<td>802-476-6646</td>
<td>Ali Buttura</td>
</tr>
<tr>
<td>CIELENTE &amp; BIANCHI</td>
<td>802-476-4463</td>
<td>Howard Rock</td>
</tr>
<tr>
<td>COLOMBO GRANITE CO.</td>
<td>802-476-7061</td>
<td>Vic Chatot</td>
</tr>
<tr>
<td>COOK, WATKINS &amp; PATCH CO.</td>
<td>802-476-4175</td>
<td>David Reid</td>
</tr>
<tr>
<td>C. R. DAVIDSON CO. INC.</td>
<td>802-584-3591</td>
<td>Leo Garand</td>
</tr>
<tr>
<td>DESILETS GRANITE CO.</td>
<td>802-223-2111</td>
<td>Vic Roselli</td>
</tr>
<tr>
<td>EVERLASTING MEMORIAL WORKS</td>
<td>802-223-2642</td>
<td>Robert Couture</td>
</tr>
<tr>
<td>FAMILY MEMORIALS, INC.</td>
<td>802-476-7831</td>
<td>Leo Garand</td>
</tr>
<tr>
<td>S. L. GARAND &amp; CO.</td>
<td>802-223-2301</td>
<td>Leo Garand</td>
</tr>
<tr>
<td>GIUDICI BROS. &amp; CO.</td>
<td>802-476-3621</td>
<td>Howard Rock</td>
</tr>
<tr>
<td>GREARSON &amp; LANE CO.</td>
<td>802-476-7102</td>
<td>Lloyd Grearson</td>
</tr>
<tr>
<td>JONES BROTHERS CO.</td>
<td>802-476-3155</td>
<td>Richard McBride</td>
</tr>
<tr>
<td>LaCROSS MEMORIALS, INC.</td>
<td>802-476-2526</td>
<td>Louis LaCroix</td>
</tr>
<tr>
<td>LAWSON GRANITE CO.</td>
<td>802-476-3541</td>
<td>Albert Gherardi</td>
</tr>
<tr>
<td>MAURICE MEMORIALS, INC.</td>
<td>802-476-3742</td>
<td>Raoul Maurice</td>
</tr>
<tr>
<td>MONTPELIER GRANITE WORKS</td>
<td>802-223-2581</td>
<td>Joe Mureta</td>
</tr>
<tr>
<td>NATIVI &amp; SON, INC.</td>
<td>802-476-7101</td>
<td>Silvio Nativi</td>
</tr>
<tr>
<td>NORTH BARRE GRANITE CO.</td>
<td>802-476-6624</td>
<td>Lucien Rouleau</td>
</tr>
<tr>
<td>PEERLESS GRANITE CO.</td>
<td>802-476-3061</td>
<td>Donald Fontana</td>
</tr>
<tr>
<td>RIVARD GRANITE CO.</td>
<td>802-476-3542</td>
<td>Robert Rivard</td>
</tr>
<tr>
<td>ROCK OF AGES CORP.</td>
<td>802-476-3115</td>
<td>Jay Slaybaugh</td>
</tr>
<tr>
<td>ROULEAU GRANITE CO.</td>
<td>802-476-6636</td>
<td>Lucien Rouleau</td>
</tr>
<tr>
<td>SANGUINETTI GRANITE CO.</td>
<td>802-433-5370</td>
<td>Edo Perantoni</td>
</tr>
<tr>
<td>SOUTH BARRE GRANITE CO.</td>
<td>802-476-8521</td>
<td>Stuart Abbiati</td>
</tr>
<tr>
<td>THURBER GRANITE CO.</td>
<td>802-479-9622</td>
<td>Paul Savard</td>
</tr>
<tr>
<td>VALZ GRANITE CO.</td>
<td>802-476-3911</td>
<td>Aldo Vanetti</td>
</tr>
<tr>
<td>WELLS-LAMSON QUARRY CO.</td>
<td>802-476-4126</td>
<td>Bill Roy</td>
</tr>
</tbody>
</table>

ASSOCIATE MEMBERS

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Phone Number</th>
<th>Contact Person</th>
</tr>
</thead>
<tbody>
<tr>
<td>CONSOLIDATED MEMORIALS</td>
<td>802-476-7542</td>
<td>Paul McLaughlin</td>
</tr>
<tr>
<td>GAYLORD SCULPTURE STUDIO</td>
<td>802-476-6711</td>
<td>Frank Gaylord</td>
</tr>
<tr>
<td>GRANITE INDUSTRIES OF VERMONT</td>
<td>802-479-2202</td>
<td>Silvio Nativi</td>
</tr>
<tr>
<td>HILLSIDE SAW PLANT</td>
<td>802-476-8663</td>
<td>Edmund Carbonneau</td>
</tr>
<tr>
<td>ELMO PEDUZZI MEMORIAL DESIGNER</td>
<td>802-476-7991</td>
<td>Nelson Tosi</td>
</tr>
<tr>
<td>TOSI CUSTOM SANDBLAST</td>
<td>802-476-3851</td>
<td>Ernest Colgan</td>
</tr>
</tbody>
</table>

SUSTAINING MEMBERS

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Phone Number</th>
<th>Contact Person</th>
</tr>
</thead>
<tbody>
<tr>
<td>ANDERSON TRUCKING SERVICE, INC.</td>
<td>612-252-4351</td>
<td>Harold Anderson</td>
</tr>
<tr>
<td>A. BELLAVANCE &amp; SONS INC.</td>
<td>802-479-9311</td>
<td>Jos Bellavance</td>
</tr>
<tr>
<td>BERG, CARMOLLI &amp; KENT</td>
<td>802-476-4191</td>
<td>Gino Carmolli</td>
</tr>
<tr>
<td>CARY ENGINEERING &amp; MACHINE CO.</td>
<td>802-476-5306</td>
<td>Richard Cary</td>
</tr>
<tr>
<td>CLARK'S TRANSFERRING SERVICE</td>
<td>802-476-3242</td>
<td>Bob Clark</td>
</tr>
<tr>
<td>RAY CHURCHILL'S TRUCKING CO. INC.</td>
<td>802-476-4581</td>
<td>Ray Churchill</td>
</tr>
<tr>
<td>GRANITE CENTER DELIVERY</td>
<td>802-476-4187</td>
<td>Harry Bonazzoli</td>
</tr>
<tr>
<td>JOHN R. MILES SUPPLY CO.</td>
<td>802-476-3963</td>
<td>John R. Miles</td>
</tr>
<tr>
<td>SMITH, WHITCOMB &amp; COOK</td>
<td>802-476-4161</td>
<td>Louis Biggs</td>
</tr>
<tr>
<td>THEODORE ROSSI TRUCKING CO. INC.</td>
<td>802-476-7341</td>
<td>Theodore Rossi</td>
</tr>
<tr>
<td>WILLIAMS MOTOR TRANSFER INC.</td>
<td>802-476-4441</td>
<td>Vee Barquin</td>
</tr>
<tr>
<td>MOON FREIGHT LINES INC.</td>
<td>812-339-9741</td>
<td>William E. Benckart</td>
</tr>
</tbody>
</table>