A Dedication . . .

The member-firms of the Barre Granite Association are very proud to dedicate this issue of Barre Life magazine to the men and women of our Armed Forces stationed around the world and especially to those involved in Operation Desert Storm.

We have a very particular responsibility to the people in our Armed Forces. That responsibility requires us to be dedicated to the proposition that they are never forgotten for their priceless commitment to the fundamental purpose of our form of government — the freedom to be democratic.

And we must hope that whatever new world order is created, it will bring a new and clearer realization among the peoples and governments of the world that the taking of human lives for political reasons is against all the laws of human nature.

Norman James
Executive Vice President

Gary Watson
Manager of Member Services

Patrick Timothy Mullikin
Manager of Public Relations

Martha Langone
Executive Assistant

Tina LaPan
Secretary/Receptionist

BOARD OF TRUSTEES

Kurt Swenson, President
Rock of Ages Corp.

Glenn Atherton
Granite Industries of Vermont

Mike Bouchard
C. R. Davidson Co., Inc.

Nick Cetrangolo
Cetrangolo Finishing Works

Peter Friberg
Anderson-Friberg Co.

Mark Gherardi
Lawson Granite Co.

Raymond Rouleau
Rouleau Granite Co.

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ABOUT OUR COVER

The yellow ribbon and American flag became the symbols of support for American troops involved in the Persian Gulf Conflict. With renewed patriotism, Americans displayed these symbols proudly on doors, windows, fences, trees—virtually anywhere and everywhere.
Hone Your Monument Selling Skills With Our New—And Free—Brochure

“Selling Monuments at Retail” is a special handbook written by the BGA for the retail memorialist. It offers a brief, simplified and highly effective approach to selling monuments at the retail level.

The book shows you how you can sell a smaller monument with superior carving for a better price than a larger stone of inferior-grade granite and poor workmanship. You’ll also learn how, instead of complaining about price, many successful retailers actually use the price as a selling tool.

To order this complimentary handbook simply check the box on the order form on page 35.

Happy selling.

Beach Bags Make Splash in Hawaii
Why Not Give One To A Friend?

Those who attended the MBNA’s annual convention in Honolulu will tell you that the Barre Granite Association’s special custom-designed canvas bags were a hit on the beach at Waikiki.

In fact, the response to our bags was so overwhelming that we are now making these durable blue-and-gray canvas (these are not the cheap nylon type, mind you) bags available for just $19.95 each, plus shipping.

Better yet, take advantage of our special limited offer: Order $250 worth of items listed on page 35, and we’ll send you a bag absolutely free. Please, this offer applies to prepaid orders only. Supplies are limited.

BGA Beach Bags are the perfect size for carry-on luggage, to store camera gear, for gym clothes, just about anything.

Barre Life, Spring 1991
About 350 people attended the 82nd national convention of the Monument Builders of North America in Honolulu, Hawaii.

Linda Ott, Ott Monument Works in Galveston, Texas, was installed as the group's first female president, replacing outgoing MBNA President Harley J. Cook, Jr., CM. Wayne Larsen, Larsen's Memorials,

THE WORKSHOP THAT ATTRACTED THE MOST ATTENTION WAS HOSTED BY MEMBERS OF THE MANUFACTURERS DIVISION.

Linda Ottenweller, of Winnipeg, Manitoba, Canada, was elected president-elect. BGA member firms presented Mr. Cook, his wife, Audrey, and Ms. Ott with special leis to wear at the convention banquet.

Several workshops were offered during the four-day convention, but the workshop that attracted the most attention was hosted by members of the Manufacturers Division. Jon Gregory of BGA member firm Rock of Ages Corporation of Barre, Vt., narrated a slide presentation that

On the beach at Waikiki: Diamond Head stands sentry as some convention attendees turn sun-worshippers for the afternoon.
graphically depicted the use of various machines in the production of granite monuments and the use of these machines in creating various designs of cemetery monuments.

Tassani Communications Group, the Chicago-based public relations firm now spearheading the MBNA's MYITE program, presented a three-part proposal focused on marketing as a selling tool. The proposal includes producing a guide for creating monumental sales, establishing a marketing assistance hot line between monument retailers and Tassani Communications Group, and providing updated marketing information retailers can use to leverage more sales.

The BGA received many compliments from convention attendees on its decision to provide retailers with special tote bags instead of the customary breakfast. These bags were seen on the beach, at pool-side and in the many shops around the convention area.

BGA member firms C.R. Davidson Co., Inc., and Rock of Ages Corporation were represented at the convention.

Hawaii's First Sovereign: King Kamehameha I.

Was, Is, Will Be: MBNA's first female President Linda Ott gathers with outgoing MBNA President Harley J. Cook, Jr., CM (left), and President-elect Wayne Larsen at the MBNA convention banquet.

Barre Life, Spring 1991
The Punch Bowl: This huge feature dominates the Pacific's largest veterans memorial, which is located in the crater of an extinct volcano minutes from downtown Honolulu.

From Pearl Harbor to Vietnam: Carved on these marble walls are the names of the men and women who gave their lives in the Pacific Theater.

Acres upon acres: Bouquets of tropical flowers mark the graves of many of those whose names are etched on the marble walls.
IN THE ALOHA STATE

“Their mission complete... Many of the founding Kawaiahaʻo missionaries and their descendants rest here at the Missionary’s Cemetery. Their journey began in New England and continued on the high seas for a period of six to nine months before sailing into Honolulu Harbor. It was with expectations of a very uncertain life in a foreign community halfway around the world from their homes, families and friends. They served their missions well, and when their work was complete, many of them stayed on to become influential business and community leaders. The arched gateway at the end of this path marks the... pathway. Since ancient times, it had been trodden by feet entering the village from the Waikiki area.”

Kawaiahaʻo Landmark Sign

“DonalD Makalaka McCluskey
JULY 3 & MARCH 31
1914 & 1989
GREAT GRANDSON OF DAVID Belden Lyman
UA PAU LOA KU O EHENA
MY PAIN IS GONE FOREVER

Barre Gray in Hawaii: The Missionary’s Cemetery includes a marker of Barre Gray granite (inset).

State of Hawaii Historic Marker

“The Royal Mausoleum was completed in 1865 as the final resting place for the kings and high chiefs of Hawaii. Buried here are the Kings Kamehameha II, Kamehameha III, Kamehameha IV, Kamehameha V, Kalakaua, Queen Liliʻuokalani, other members of the Royal Family, and persons closely connected with them. Originally placed in the mausoleum building, now a chapel, the caskets were later removed to three nearby crypts: the Kamehameha Dynasty Tomb; the Kalakaua Vault; and the Wyllie Tomb, named for an early government official. Other markers honor John Young, English advisor to Kamehameha I, and Charles Reed Bishop, husband of the Princess Bernice Pauahi.”

State of Hawaii Historic Marker

Hawaii’s Last Sovereign: Queen Liliʻuokalani is entombed here in the Royal Mausoleum.
Illinois Monument Association
November 30 - December 1, Oak Brook, Illinois

Thirty-five retail firms and 12 suppliers and manufacturers attended the annual meeting of the Illinois Monument Association. The meeting, which began with a field trip to Chicago to visit Bevel Granite Company and St. Casimir’s Cemetery, featured table-top displays and a BGA-sponsored breakfast.

Patrick Timothy Mullikin, BGA manager of public relations, delivered the “Barre Report,” an audio-visual slide presentation featuring the monumental products of BGA member-firms and promotion of BGA sales materials.

BGA manufacturers with representation at the meeting were C.R. Davidson Co. and Granite Industries of Vermont.

Great Lakes—Bi-State Monument Builders
November 25 - 27, Lansing, Michigan

Twenty-four Indiana and Michigan retailers, along with nine suppliers and manufacturers, gathered in Lansing, Mich., for the annual convention of the Great Lakes – Bi-State Monument Builders.

Norman James, BGA executive vice president, delivered the “Barre Report,” an audio-visual presentation featuring the video, “Green Mountain Granite,” which he donated to the association’s video library.

BGA manufacturers with representation at the meeting were C.R. Davidson Co. and Anderson-Friberg Co.
The annual meeting of the New England Monument Dealers Association brought together 28 retailers and some 20 suppliers and manufacturers in Framingham, Mass.

“What The Computer Can Do For You” was the theme for this two-day meeting, which featured two presentations on how memorialists can use computers to help design monuments and one on how calligraphy can be incorporated into monumental design.

Norman James, BGA executive vice president, was moderator for the highly successful panel discussion “How To Improve Your Business/Yourself!”

BGA manufacturers with representation at the meeting that featured a table-top display were Anderson-Friberg Co., Buttura & Sons, Inc., North Barre Granite Co., Lawson Granite Co., Granite Industries of Vermont and Rouleau Granite Company.

ABC's of Calligraphy: Anthony C. Ciulla, CM, demonstrates the basics.

California Monument Association Pacific Northwest Monument Builders Association January 31 - February 2, San Diego, California

More than 100 people attended the annual convention of the California Monument Association and the Pacific Northwest Monument Builders Association. The meeting was highlighted by several reports, including the “Barre Report,” delivered by Norman James, BGA executive vice president, who told retailers that business was steady in Barre and that Barre experienced a five percent increase in sales over 1989. The BGA report also promoted the artistry in craftsmanship of BGA members through a special slide program.

Artistry in craftsmanship: Retailers ready for the BGA slide show.
Retail memorialists met in Baltimore, Md., for the annual convention of the Tri-State Monument Builders, which featured displays by eight BGA voting members and one BGA associate member.

The three-day event included various workshops. Norman James, BGA executive vice president, delivered the "Barre Report."

On the following four pages are photographs of BGA member firms and their displays...
ANDERSON-FRIBERG COMPANY, INC.: Scott Wright (arm extended) emphasizes a point while Peter Friberg (second from right) talks with a retailer.

A. BELLA VANCE & SONS: Roland Bellavance (arms folded) and his wife, Lucinda, greet a memorialist.
BUTTURA & SONS, INC.: Gordon Lambert arranges sales materials at his booth.

C.R. DAVIDSON COMPANY, INC.: Mike Bouchard (gesturing) talks about his company's diverse product line.
LAWSON GRANITE COMPANY, INC.: Mark Gherardi (with pen) writes down information as Mike Karnedy (right) looks on.

NORTH BARRE GRANITE COMPANY, INC.: Michael Ornitz (left) chats with Michael Hudak of Phoenixville Memorial Works of Phoenixville, Pa.
ROCK OF AGES CORPORATION: Gary Kelly (left) listens as two memorialists chat.

ROULEAU GRANITE COMPANY: Rich Tousignant mans the Metro booth.
GRANITE INDUSTRIES OF VERMONT

BGA member-firm GRANITE INDUSTRIES OF VERMONT of Barre, Vt., crafted this prize-winning, all-steeled Barre Gray granite gazebo memorial from a design by Timothy K. Allison of The Lang Monument Company of Canton, Ohio. Overall height is 11-6, and overall diameter is 6-6. The 15,000-pound monument won first place at the annual design competition held during the MBNA 1991 Convention in Honolulu.
MAURICE MEMORIALS, INC.

BGA member-firm MAURICE MEMORIALS, INC. of Barre, Vt., crafted this highly personalized monument for Mid-West Memorials of Welcome, Minn. The 2-6 x 0-10 x 5-0 polished-and-steeled etched Jet Black granite tablet is flanked by a doctor's bag and a shamrock, each on its own steeled Barre Gray granite base. The all-polished base measures 8-0 x 1-4 x 0-8. The monument was co-designed by Mid-West Memorials' Lorenz Brockman and Mrs. Eiselt.
CETRANGOLO FINISHING WORKS

BGA member-firm CETRANGOLO FINISHING WORKS of Northfield, Vt., designed and manufactured this beautiful polished-and-stealed Barre Gray granite monument, one of four designs the firm displayed at the 1990 MBNA Convention in Boston. The tablet features a shape-carved rose and ornamentation and is set on a Barre Gray granite polished-top base whose balance is rock-pitched.
PEERLESS GRANITE COMPANY, INC.

BGA member-firm PEERLESS GRANITE COMPANY, INC. of Barre, Vt., crafted this 1-10 x 0-8 x 3-0 polished-and-steeled Impala Black granite monument featured at the 1990 MBNA Convention in Boston. Peerless' Designer, Chris Martin, combined shape-carving and flat-carving, contrasting finishes and rock pitching to give the monument its unique character. The 2-6 x 1-0 x 0-8 base has a polished top with rock-pitched balance.
ADAMS GRANITE COMPANY

This classic all-steelled Barre Gray granite monument, located in Hope Cemetery, was crafted by BGA member-firm ADAMS GRANITE COMPANY of Barre, Vt., from a design by Gino Tosi of BGA associate member-firm Memorial Art Systems of Barre, Vt. Shape-carved roses adorn the 2-0 x 0-8 x 4-4 center tablet and each of the two 2-0 x 0-6 x 2-4 wings, which are set on a 7-0 x 1-2 x 0-8 base.
RIVARD GRANITE COMPANY

BGA member-firm RIVARD GRANITE COMPANY of Barre, Vt., designed and crafted this beautiful polished and-steeled Barre Gray granite monument, one of its special designs featured at the 1990 MBNA Convention in Boston. The 3-6 x 0-8 x 1-10 tablet features shape and flat carving, rustic rays and rock pitching. The 4-2 x 1-2 x 0-8 base has a polished top. Balance is rock-pitched.
Jan Welch, who heads the drafting department at BGA member-firm BUTTURA & SONS, INC. of Barre, Vt., incorporated the various ideas of members of Mr. Hendrickson's family (she is his grand-daughter) into her final design of this highly personalized all-steeled Barre Gray granite monument located at Hope Cemetery. The 3-0 x 0-8 x 2-10 tablet features rock rays and is set upon a 4-0 x 1-0 x 0-8 all-steeled Barre Gray granite base.
NORTH BARRE GRANITE COMPANY

This 1-0 x 0-8 x 2-4 Canadian Pink granite monument crafted by BGA member-firm NORTH BARRE GRANITE COMPANY of Barre, Vt., features shape-carved flowers and a flat-carved cross. It is set on a 2-2 x 1-0 x 0-8 polished-top base with steeled-back and rock-pitched balance. This attractive monument was featured at the 1990 MBNA Convention in Boston and 1991 Tri-State Monument Builders Convention in Baltimore.
BGA member-firm **COUTURE GRANITE COMPANY, INC.** of Barre, Vt., crafted this beautiful polished-and-steeled Canadian Pink granite pre-need monument for White Memorials, Inc., of Honeybrook, Pa. The 4-0 x 0-8 x 2-6 tablet features shape-carved roses and rock pitching and is set on a 5-0 x 1-2 x 0-8 polished-top base with an 0-2 margin. Balance is rock-pitched.
BGA member-firm ANDERSON-FRIBERG COMPANY, INC. of Barre, Vt., crafted this Light Barre Gray granite memorial from a design by Lyn Park of PERMECO, La Verne, Calif.
Ronald Fortier, sandblast department foreman at BGA member firm DESILETS GRANITE COMPANY of Montpelier, Vt., designed and carved this beautiful 4-0 x 0-8 x 2-10 all-polished Barre Gray granite memorial and its 5-0 x 0-8 x 1-2 polished-top base with steeled balance. Each of the six shape-carved roses represents a member of the Stewart family.
This elaborate pet memorial was crafted from Frosty Creek black granite by BGA member-firm S.L. GARAND & COMPANY of Montpelier, Vt., from a design by David Bott of Bott Monument Company of Ogden, Utah. Each 3-6 x 0-10 x 8-9 polished-and-steeled wing features an etched portrait and sandblast-lettered “A Dog’s Prayer.” The 4-6 x 1-4 x 0-8 polished-top bases feature 0-2 steeled margins with rock-pitched balances. A 22-inch tall miniature poodle, sculpted from Frosty Creek black granite, stands atop the 2-4 x 2-4 x 3-8 all-polished pedestal.
RIVERTON MEMORIAL, INC.

BGA member firm RIVERTON MEMORIAL, INC. of Northfield Falls, Vt., crafted this stunning steeled-and-smooth Impala Black granite monument honoring the Nassau County (New York) Sheriff’s Department. The design is by Alan E. Fricke of Alan E. Fricke Memorials, Inc. of Lake Ronkonkoma, N.Y. A Jet Black granite star featuring the department’s logo tops the 3-2 x 0-10 x 6-6 monolith.
This six-crypt, pre-assembled family mausoleum was crafted by ROULEAU GRANITE COMPANY of Barre, Vt., from Select Barre Gray granite. It measures 10-10 x 10-6 x 10-8 and is one of their customized Metrocraft “Classic” design series ranging up to 30-ton, eight-crypt units and pre-assembled sections for mausoleums with 12 crypts or more. A photo album of Metrocraft Mausoleums is available directly from ROULEAU GRANITE COMPANY for a modest deposit.
ROCK OF AGES CORPORATION

BGA member-firm ROCK OF AGES CORPORATION of Barre, Vt., designed and manufactured this conventional, 16-crypt Barre Gray granite family mausoleum, which measures 19-2 x 13-0 x 15-0. It is one of several "Private Mausoleum" designs available from ROCK OF AGES CORPORATION.
This contemporary, two-crypt mausoleum of all-polished dark red granite was crafted by BGA member-firm ANDERSON-FRIBERG COMPANY, INC. of Barre, Vt., from a design by Presbrey-Leland Monument Co., Inc. of Valhalla, N.Y.
This classic, 10-crypt Barre Gray granite family mausoleum with room for 40 cremation urns was crafted and erected by BGA member-firm CHIOLDI GRANITE CORP. of Barre, Vt., for M. Vozzella Memorials of Westwood, Mass. The 15'8" x 15'6" x 15'4" conventional mausoleum features shape-carved ornamentation and is located at Mount Auburn Cemetery, Cambridge, Mass.
Montpelier Granite Works Welcomes Lynda Aldrich

“I always wanted to be a secretary and bookkeeper. And I always knew that I wanted to work for my dad (Joe Mureta),” says Lynda Mureta Aldrich. As new bookkeeper-secretary at Montpelier Granite Works of Montpelier, Vt., Lynda’s wishes have been fulfilled.

Lynda, who began her new job in mid-January, is the latest member of the Mureta family to enter this BGA member-firm: Her brothers, Doug, 31, vice president of production, and Dan, 35, vice president of sales, have been with the well-known manufacturer since 1976. “My father would have the whole family working here if he could; his children are his pride and joy,” Lynda says.

In 1982, Lynda earned her associate’s degree from Champlain College in Burlington, Vt. She spent the past nine years at a local sign shop in charge of the bookkeeping department.

LaCross Memorials, Inc. Memorialization Benchmark

This beautiful memorial bench was erected recently at Kingsborough Community College, Brooklyn, N.Y., to honor the school’s former director of community affairs. It is, as one of his colleagues put it, “The perfect memorial. It fits his personality. Big.”

LaCross Memorials, Inc. of Barre, Vt., crafted the “big” memorial bench for The J. L. Wegenaar Company, Inc. of Staten Island, N.Y., from a design supplied by Kingsborough Community College.

The all-polished Morning Rose granite bench measures 12-0 (8-0 inside curve) x 4-3 x 0-6 and is supported by three 1-6 x 0-8 x 1-2 all-polished legs.
Granite Importers, Inc.
Meet Man and Woman

With the help of Bruce Colgan, vice president of BGA member-firm Granite Importers, Inc. of Barre, Vt., Chestnut Hill, Mass., artist David Bakalar’s vision turn to stone—Bakalar’s latest sculpture, “Man and Woman,” was crafted by Granite Importers, Inc., from African Black granite.

Bakalar says of this work: “External and internal bonds are expressed by joining black rods, echoing internal forms, echoing external scarifications and reflections of the forms off each other.” The 5.5 tall sculpture combines polished and steeled finishes.

“Life Force,” another of Bakalar’s sculptures manufactured by Granite Importers, Inc., was featured in the Summer 1990 Barre Life.

Rouleau Granite Company
Plaque Honors Bomber’s Crew

Forty-five years after a U.S. Army Air Force B-24J Liberator Bomber crashed into the face of Camel’s Hump Mountain in central Vermont, the nine crew members killed in the accident were honored with this beautiful bronze plaque, crafted by “Metro-Bronze,” the bronze and aluminum foundry owned and operated by BGA member-firm Rouleau Granite Company of Barre, Vt.

The plaque, imbedded in a rock at the base of Camel’s Hump, was dedicated during ceremonies attended by the sole survivor of the crash, James W. Wilson, then a private first class and gunner, and various state dignitaries.

On site: Paul Rouleau, Rouleau Granite Company sales manager, with the plaque.
Couture Granite Company, Inc.
A New Year’s Eve Surprise

Meet Alora Couture, the newest addition to the BGA’s newest member-firm, Couture Granite Company, Inc. of Barre, Vt.

Born at 9:38 a.m., December 31, 1990, Alora has the distinction of being the last baby born at Central Vermont Hospital in Berlin, Vt., in 1990. She is the first child for Brian and Lori Couture and the first grandchild for Roger and Cecile Couture. “Had Lori waited, Alora might have been the first baby born in 1991,” says Brian, co-owner of the family-owned granite manufacturer.

Couture, Couture, Coo: (From left) Lori, Brian, Alora, Roger and Cecile gather for a family shot inside the Couture Granite Company manufacturing plant.
The next time you are in Barre and wonder why Buttura & Sons, Inc. doesn’t quite look the same, it’s because the BGA member firm just received a new face-lift.

Established in 1928, the home of Better Built granite products has seen many changes to the original building over the years: Expansion, modification and improvement to buildings are all part of a growing business, and this past summer, the objective at the Buttura plant was to cover the approximately 29,000 square-foot facility with an attractive metal siding.

"Living up here in cold country, we decided to button up the place," says John Buttura. "We’d been planning for a couple of years just what we would like to do. Old windows once needed for lighting were sealed off, and insulation and a weather wrap were placed over the old exterior before the new brown siding was put on," John adds.

So, the next time you are up in Barre but not sure where you are, just look up—if you see a Better Built logo, you are home.

Better Built: Newly installed aluminum siding insulates the 29,000 square-foot facility.
OSCAR J. "BUD" CAIN, 80
May 4, 1910 -
January 6, 1991

Oscar J. "Bud" Cain, a well-known and long-time Barre Granite industry personality, died January 6, 1991, at Central Vermont Hospital, Berlin, Vt. He was 80. Mr. Cain served with the U.S. Navy Seabees during World War II. Following military discharge, he worked for R.H. Donnelly Telephone Advertising Agency in Washington, D.C. and later owned a Western Auto Store in Sandusky, Ohio. His career in the granite industry began in 1956 with the Monument Institute of America, under the direction of the late Frank Foster. In 1957, he became Promotion Manager of Monument Dealers Services at the Barre Granite Association. From 1965 to 1982, Mr. Cain served as Sales Manager at Rouleau Granite Company. "Bud" attended practically all of the monument dealer conventions over the years.

JAMES C. MELTON, SR., 74
May 26, 1916 -
November 30, 1990

James C. Melton, Sr., a former resident of Barre, Vt., died November 30, 1990. He was 74. Mr. Melton retired from N-E-D Corporation of Worcester, Mass. His career in the granite industry spanned 60 years, beginning at age 13 when he began working in a granite plant as a tool boy. After a three-year apprenticeship, he became a stone cutter. In 1941, Mr. Melton moved to Barre where he served as foreman at E.J. Bachelder Co., and later plant superintendent at Cook, Watkins & Patch Memorials, Inc. In 1964, he joined Tyman Machine Co. of Knoxville, Tenn., as a sales engineer and was instrumental in the development, manufacture and distribution of machinery using diamond saw blades.

HOWARD E. ROCK, 81
August 14, 1909 -
January 7, 1991

Howard E. Rock, 81, of Graniteville, Vt., died January 7, 1991, at Central Vermont Hospital, Berlin, Vt. Mr. Rock, who began his career in the granite industry with his father in the operation of E. Rock and Sons Granite Co., later was a granite salesman working in New York, Ohio and Pennsylvania. After serving with a field artillery unit in World War II, he returned to Barre where he was employed as Office and Sales Manager for two large granite firms. In 1959, he and John Mattson purchased Choldi Granite Company of which he was president before retiring in 1978. Mr. Rock also served on the Board of Trustees of the Barre Granite Association in 1964. Memorial contributions may be made to: Central Vermont Humane Society, Farwell Street Extension, Barre, Vt. 05641.

THEODORE N. ROSSI, 82
November 12, 1908 -
December 8, 1990

Theodore N. Rossi, 82, president of Theodore Rossi Trucking Company, died December 8, 1990 at his Barre, Vt., home. Mr. Rossi was born in Westerly, R.I., and moved to Barre during his childhood. In his earlier years, he worked as an electrician in New Jersey. In 1935, Mr. Rossi became associated with the E. Serrani and Sons Trucking Company, which later became Theodore Rossi Trucking Company. He was also among a group of local entrepreneurs who founded local granite trucking businesses in Barre. Memorial contributions may be made to: The Shriners Crippled Children’s Hospital and Burns Institute, P.O. Box 742, Montpelier, Vt. 05602, or to the Vermont Lung Association, 30 Farrell St., South Burlington, Vt. 05403.
Items Available From the Barre Granite Association

**Brochures**

- **New! "Selling Monuments at Retail" (your guide to increased monumental sales)**
  - Quantity: 2
  - Price: Free
  - Total: __
  - Imprinted: N/A

- **"The Member Firms of the Barre Granite Association" (profiles of BGA member firms and granite products available from each)**
  - Quantity: 1
  - Price: Free
  - Total: __
  - Imprinted: N/A

- **"The Decision to be Cremated: It's Two Decisions" (cremation designs)**
  - Quantity: __
  - Price: __
  - Total: __
  - Imprinted: __

- **"How to Choose Symbols for Your Family Memorial" (symbolism and personalization)**
  - Quantity: __
  - Price: __
  - Total: __
  - Imprinted: __

- **"Choosing Your Family Memorial" (guidance for choosing a fine, well-crafted monument, either pre-need or at need)**
  - Quantity: __
  - Price: __
  - Total: __
  - Imprinted: N/A

- **"The Story of Granite" (the story of Barre granite)**
  - Quantity: __
  - Price: __
  - Total: __
  - Imprinted: N/A

- **"May We Do You the Favor of a Lifetime?" (pre-need)**
  - Quantity: __
  - Price: __
  - Total: __
  - Imprinted: __

- **"Suggested Cemetery Rules and Regulations" (cemetery operation guidelines)**
  - Quantity: 1
  - Price: Free
  - Total: __
  - Imprinted: N/A

*Non-imprinted brochures: 25 cents each. (23 cents each for orders of 500 or more of the same brochure.)*
*Imprinted brochures: 35 cents each. (30 cents each for orders of 500 or more of the same brochure.) Up to four lines may be imprinted. A minimum of 100 of each imprinted brochure must be ordered. Print or type, on the lines below, the material to be imprinted.

| Name __________________________________________ _ |
| Address __________________________________________ _ |
| City State Zip | |

**Videotapes**

- **"Artistry in Granite" (a look at beautiful Barre gray granite monuments)**
  - Quantity: __
  - Price: $25.00
  - Total: __

- **"Quarrying and Manufacturing" (the making of Barre monuments)**
  - Quantity: __
  - Price: $25.00
  - Total: __

- **"The Story of the Barre Granite Industry" (the fascinating history of the Granite Center of the World)**
  - Quantity: __
  - Price: $25.00
  - Total: __

- **"The Stone Whistle" (tour and explanation of the Barre granite industry, with John Forsythe)**
  - Quantity: __
  - Price: $50.00
  - Total: __

**Granite Base Pen Sets**

These elegant units feature a black Schaeffer pen in a chrome holder mounted on a base of world famous Barre Gray granite.

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**Barre-Pak Epoxy**

Barre-Pak is one of the strongest bonding agents in the granite monument field, available in three convenient sizes.

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**Special: Barre Beach Bags**

Attractive, durable canvas bags for toting just about anything.

**Barre Life Back Issues**

Complete your collection by checking boxes. Our supply of some issues is limited. You might want to call ahead.

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**Shipping Fees for All Items**

For orders up to $100: add $5 shipping fee.
For $100 to $500: add $7.50 shipping fee.
For $500 or more: add $10 shipping fee.

**To Order:**

Please check off items you wish to order. To expedite your order, please enclose your check or money order for the amount due (sorry, no credit cards) and send to:

**The Barre Granite Association**

P.O. Box 481
Barre, VT 05641

Your shipping address:

Name _______________________________ State __ Zip ____________

UPS Shipping Address _______________________________ Street ____________________________

City State Zip _________________________________________

Total Enclosed (including shipping fees): $ ____________

35
### Granite Products Manufactured By Member Firms Of The Barre Granite Association

<table>
<thead>
<tr>
<th>Name</th>
<th>Year Company Formed</th>
<th>Business Status</th>
<th>Materials Manufactured</th>
<th>Products Manufactured</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adams Granite Co.</td>
<td>1934</td>
<td>Quarrier</td>
<td>Granite</td>
<td>Blocks</td>
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<tr>
<td>Anderson-Filberg Co.</td>
<td>1910</td>
<td>Manufacturer / Fabricator</td>
<td>Granite</td>
<td>Slabs</td>
</tr>
<tr>
<td>Buttrum &amp; Sons, Inc.</td>
<td>1928</td>
<td>Importer</td>
<td>Marble</td>
<td>Panels</td>
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<tr>
<td>Celentino &amp; Blanchi</td>
<td>1954</td>
<td></td>
<td></td>
<td>Tiles</td>
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<tr>
<td>Cetraoglio Finishing Works</td>
<td>1960</td>
<td></td>
<td></td>
<td>Monuments</td>
</tr>
<tr>
<td>Chiodi Granite Corp.</td>
<td>1949</td>
<td></td>
<td></td>
<td>Mausoleums</td>
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<tr>
<td>Columbo Granite Co.</td>
<td>1989</td>
<td></td>
<td></td>
<td>Furniture</td>
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<tr>
<td>Couture Granite Co. Inc.</td>
<td>1929</td>
<td></td>
<td></td>
<td>Statuary</td>
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<tr>
<td>C.R. Davidson Co. Inc.</td>
<td>1990</td>
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<td>Sils</td>
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<tr>
<td>Da虱let Granite Co., Inc.</td>
<td>1934</td>
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<td></td>
<td>Custom Carving</td>
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<tr>
<td>Family Memorials, Inc.</td>
<td>1935</td>
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<td>Saddles</td>
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<td>F.L. Gardar &amp; Co.</td>
<td>1988</td>
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<td>Steps</td>
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<td>Garabedian Granite Co.</td>
<td>1964</td>
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<td>Columns</td>
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<td>Granite Industries of Vermont</td>
<td>1913</td>
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<td>Sculpture</td>
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<td>Greerston &amp; Lane Co.</td>
<td>1968</td>
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<td>Lamps</td>
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<td>Houle-Guillot Co.</td>
<td>1958</td>
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<td>Clocks</td>
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<td>LaCross Memorials, Inc.</td>
<td>1939</td>
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<td>Plaques</td>
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<td>Lawson Granite Co.</td>
<td>1940</td>
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<td>Name Plates</td>
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<td>Maurice Memorials, Inc.</td>
<td>1943</td>
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<td>Montpelier Granite Works</td>
<td>1894</td>
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<td>Bookends</td>
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<td>North Barre Granite Co.</td>
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<td>Fireplace Facings</td>
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<tr>
<td>Papei Granite Co., Inc.</td>
<td>1940</td>
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<td>Countertops</td>
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<tr>
<td>Riverton Granite, Inc.</td>
<td>1943</td>
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<td>Table Tops</td>
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<td>Rock of Ages Corp.</td>
<td>1896</td>
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<td>Vanity Tops</td>
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<td>Roundy Granite Co.</td>
<td>1950</td>
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<td>Vases &amp; Urns</td>
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<tr>
<td>S ills</td>
<td>1964</td>
<td></td>
<td></td>
<td>Curbing</td>
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<tr>
<td>Custom Carving</td>
<td>1965</td>
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<td>Other</td>
</tr>
</tbody>
</table>

**Barre Life, Spring 1991**
The BGA Extended Family: Our Associate Members

GOOD COMPANIES TO DO BUSINESS WITH

The Barre Granite Association is really a large family. Its members include internationally renowned granite manufacturing companies as well as other granite firms and businesses that believe in our industry and actively support it.

Our associate members do custom drafting, sawing, steeling, sandblasting, polishing and sculpting. They also supply materials, transportation and other services to our members.

Banking
Grande Savings Bank & Trust Co.
Box 483, Barre, VT 05641
(802) 479-3313

Construction
Summit Construction Co.
Box 1437, Montpelier, VT 05602
(802) 223-6764

Drafting/Designing
Charles Dindo, Dindo Drafting
RD 4, Box 3390, Montpelier, VT 05602
(802) 479-1410

Insurance
Berg, Carmolli & Kent, Inc.
Box 628, Barre, VT 05641
(802) 479-1046

Polishing
M & W Polishing Co.
Box 521, Barre, VT 05641
(802) 476-8540

Printing
Leahy Press, Inc.
79 River Street, Montpelier, VT 05602
(802) 223-2100

Reclamation
Fulton & Company, Inc.
Box 141, Websterville, VT 05678
(802) 479-3339

Sawing/Polishing
Associated Memorial Products, Inc.
Box 291, Barre, VT 05641
(802) 476-3411

Suppliers
Budiam America Diamond Tools, Inc.
Box 661, Barre, VT 05641
(802) 476-3122

Travel
Horizon Travel, Inc.
Box 909, Barre, VT 05641
(802) 479-3238

Trucking
Anderson Trucking Service
Box 960, Barre, VT 05641
(802) 476-4283

Sculpting
A. Fantoni Sculpture Studio
Box 160, South Barre, VT 05670
(802) 476-3116

A. Bellavance & Sons, Inc.
Box 398, Barre, VT 05641
(802) 479-9311

T. Rossi Trucking Co., Inc.
Box 322, Barre, VT 05641
(802) 476-7341

Trio Motor Transfer, Inc.
Box 662, Barre, VT 05641
(802) 479-1824

Sandblasting
Capitol Custom Sandblast
RD #1, Box 140, East Montpelier, VT 05651
(802) 223-3044

Culture Craft Sandblast Co.
Box 528, Barre, VT 05641
(802) 476-7351

Gordon's Custom Sandblast Co.
Box 437, Barre, VT 05641
(802) 476-5361

Guy's Custom Sandblast
23 Jacques St., Barre, VT 05641
(802) 479-0801

Memorial Sandblast Co.
Box 582, Barre, VT 05641
(802) 476-7086

Saporiti Sandblast Co.
Box 187, East Barre, VT 05649
(802) 476-4063

Tosi Custom Sandblast
MR #1, Barre, VT 05641
(802) 476-3851

Sawing/Polishing
Associated Memorial Products, Inc.
Box 291, Barre, VT 05641
(802) 476-3411

Consolidated Memorials, Inc.
Box 394, Barre, VT 05641
(802) 476-7542

Hillside Saw Plant, Inc.
Box 134, Barre, VT 05641
(802) 479-2508

Sculpting
A. Fantoni Sculpture Studio
Box 160, South Barre, VT 05670
(802) 476-3116

Frank Gaylord, F.C. Gaylord Sculpture Studios
Box 464, Barre, VT 05641
(802) 476-6711

Stanislaw Lutostanski Sculpture Studio
Box 265, East Barre, VT 05649
(802) 479-2531
VOTING MEMBERS OF THE BARRE GRANITE ASSOCIATION

Adams Granite Co.
P.O. Box 126
Barre, Vt. 05641
Kerry Zorzi
800-342-1070
TELEFAX: 802-476-3027

Anderson-Friberg Co.
P.O. Box 626
Barre, Vt. 05641
Melvin Friberg
800-451-3255
TELEFAX: 802-476-7879

Cetrangolo Finishing Wks.
P.O. Box 190
Northfield, Vt. 05663
Nick Cetrangolo
800-451-4517
TELEFAX: 802-485-6232

Chioldi Granite Corp.
P.O. Box 294
Barre, Vt. 05641
Allan Matson
800-451-3230

Desilets Granite Co.
221 Barre St.
Montpelier, Vt. 05602
Victor Roselli
802-223-2111
TELEFAX: 802-223-0720

Granite Importers, Inc.
P.O. Box 712
Barre, Vt. 05641
Jake Colgan
802-476-5812
TELEFAX: 802-476-7499

LaCross Memorials, Inc.
P.O. Box 458
Barre, Vt. 05641
Gabriel "Bebe" LaCroix
800-451-3234
TELEFAX: 802-476-2211

North Barre Granite Co.
P.O. Box 548
Barre, Vt. 05641
Charles Chatot
800-227-1045
TELEFAX: 802-479-7148

Pepin Granite Co., Inc.
P.O. Box 313
Barre, Vt. 05641
Bret Mugford
802-476-3061
TELEFAX: 802-476-3014

Riverton Memorial, Inc.
P.O. Box 284
Northfield Falls, Vt. 05664
Ernest Livigne
802-485-3371
TELEFAX: 802-485-6535

Riverton Memorial, Inc.
P.O. Box 377
Barre, Vt. 05641
Albert Gherardi, Jr.
800-451-5174
TELEFAX: 802-479-1700

Rock of Ages Corp.
P.O. Box 482
Barre, Vt. 05641
Kurt Swenson
802-476-3115
TELEFAX: 802-476-3110 (Admin.)

Barrington Granite Co.
P.O. Box 485
Barre, Vt. 05641
Laurie Barrington
800-451-5179
TELEFAX: 802-476-3110

Buttura & Sons, Inc.
P.O. Box 606
Barre, Vt. 05641
Brent Buttura
800-451-3252
TELEFAX: 802-476-5994

Choioldi Granite Corp.
P.O. Box 294
Barre, Vt. 05641
Allan Matson
800-451-3230

Colombo Granite Co.
155 Boynton St.
Barre, Vt. 05641
Bob Colombo
800-446-1049
TELEFAX: 802-476-0200

Couture Granite Co., Inc.
P.O. Box 190
Northfield, Vt. 05663
Nick Cetrangolo
800-451-4517
TELEFAX: 802-485-6232

C.R. Davidson Co., Inc.
P.O. Box 156
South Ryegate, Vt. 05069
Mike Bouchard
802-584-3738
TELEFAX: 802-584-3900

Desilets Granite Co.
221 Barre St.
Montpelier, Vt. 05602
Victor Roselli
802-223-2111
TELEFAX: 802-223-0720

Dionne Granite Corp.
P.O. Box 387
Barre, Vt. 05641
Don Dionne
800-451-3237
TELEFAX: 802-476-2211

Family Memorials, Inc.
P.O. Box 387
Barre, Vt. 05641
Robert Couture
802-476-7831
TELEFAX: 802-476-3511

Garand Granite Co.
P.O. Box 187
Montpelier, Vt. 05602
Richard Garand
800-451-5177
TELEFAX: 802-229-6184

Garland Granite Co.
P.O. Box 718
Northfield, Vt. 05663
Joe Mureta
800-326-4599
TELEFAX: 802-479-5153

Gatreau Granite Coy.
P.O. Box 327
Barre, Vt. 05641
John Grearson
802-476-7102

Gerard & LaCroix Co.
P.O. Box 397
Barre, Vt. 05641
Earl LaCroix
800-343-4199
TELEFAX: 802-479-5153

LaCroix Memorials, Inc.
P.O. Box 458
Barre, Vt. 05641
Gabriel "Bebe" LaCroix
800-451-3234
TELEFAX: 802-476-2211

Lawson Granite Co.
P.O. Box 377
Barre, Vt. 05641
Albert Gherardi, Jr.
800-451-5174
TELEFAX: 802-479-1700

McAvoy Granite Co.
P.O. Box 587
Northfield, Vt. 05663
Bill McAvoy
800-223-1045
TELEFAX: 802-479-7148

Maurice Memorials, Inc.
110 Granite Street
Barre, Vt. 05641
Leo Maurice
800-326-4599
TELEFAX: 802-479-5153

Montpelier Granite Works
8 Granite Street
Montpelier, Vt. 05602
Joe Mureta
800-451-5113
TELEFAX: 802-223-0525

Mougeot Granite Co.
P.O. Box 566
Barre, Vt. 05641
Raymond Pepin
800-654-5420
TELEFAX: 802-476-5470

Maurice Memorials, Inc.
110 Granite Street
Barre, Vt. 05641
Leo Maurice
800-326-4599
TELEFAX: 802-479-5153

Norse granite Co.
P.O. Box 343
Barre, Vt. 05641
Robert Rivard
800-223-1045
TELEFAX: 802-479-7148

Pepin Granite Co., Inc.
P.O. Box 566
Barre, Vt. 05641
Raymond Pepin
800-654-5420
TELEFAX: 802-476-5470

LeBel Granite Co.
P.O. Box 487
Barre, Vt. 05641
Kurt Swenson
802-476-3115
TELEFAX: 802-476-3110 (Admin.)

Riverton Granite Co.
P.O. Box 86
Barre, Vt. 05641
Robert Rivard
802-476-3542
TELEFAX: 802-476-8408

Rock of Ages Corp.
P.O. Box 482
Barre, Vt. 05641
Kurt Swenson
802-476-3115
TELEFAX: 802-476-3110 (Admin.)

Rouleau Granite Co.
P.O. Box 567
Barre, Vt. 05641
Lucien Rouleau
800-343-4199
TELEFAX: 802-476-4243

BULK RATE
U.S. POSTAGE
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Barre, Vermont
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