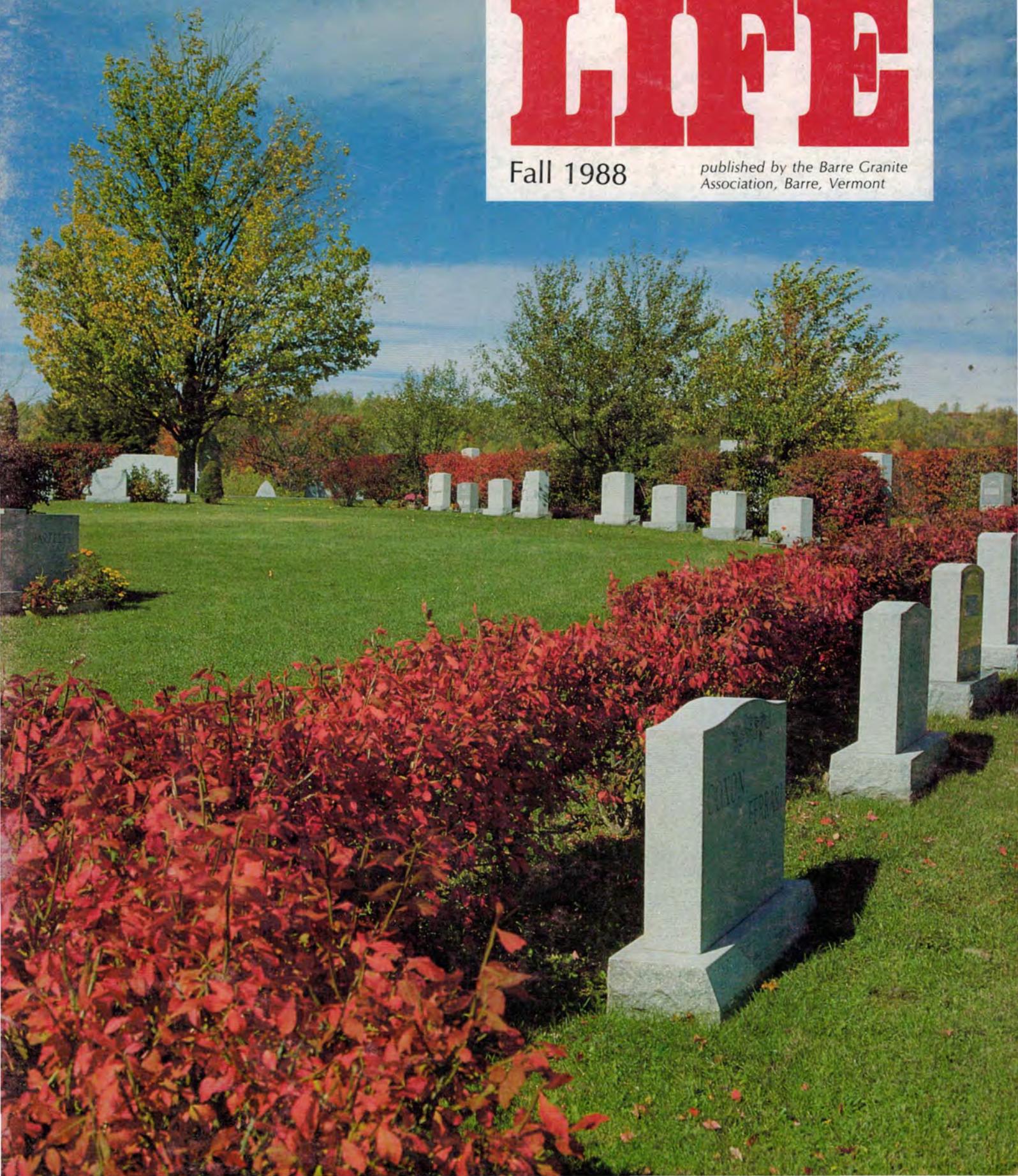


BARRE

LIFE

Fall 1988

*published by the Barre Granite
Association, Barre, Vermont*



Looking Back to See Ahead

In a very few weeks, the Barre Granite Association will begin to observe its 100th anniversary.

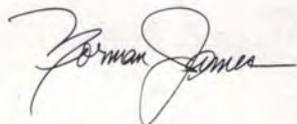
Looking back, I see 100 years of growth and progress . . . growth in our capacity to produce the world's finest monumental stone and progress in our capability to meet the ever-increasing demands of the marketplace.

Looking back, I also see transition . . . transition from the very narrow focus we once had of our business to the wide, all-encompassing understanding of the death care industry.

And, looking back I see the necessity for the survival of our industry—the death care industry—to look ahead, with anticipation, to successfully meet the challenge of change . . . change in our industry, our lifestyle and our very being.

This issue of *Barre Life* is much like our past and our future: new members . . . transitions . . . new owners . . . new business ventures . . . all signaling vibrant and aggressive business in Barre, the Granite Center of the World.

1989 . . . The Decade of the '90s . . . A New Century!! Hold on . . . HERE COMES BARRE!!!



Norman James
Executive Vice President



Another Pioneer

Women have played an important role in Barre's granite monument manufacturing industry, as reported by *Barre Life* in a cover story last year. Since then, Suzanne Jacques has written us from Connecticut that she also helped lead the way for women in Barre's granite industry when she began work as an apprentice draftsman in 1966. We're pleased to acknowledge her accomplishment.



BARRE LIFE

Fall 1988

published by the Barre Granite Association, Barre, Vermont

Norman James

Executive Vice President

Gary Watson

Manager of Member Services

Bruce Talbot

Manager of Public Relations

Martha Langone

Administrative Assistant

Tina LaPan

Secretary/Receptionist

BOARD OF TRUSTEES

Brent Buttura, President

Buttura & Sons, Inc.

Peter Friberg

Anderson-Friberg Co.

Nick Cetrangolo

Cetrangolo Finishing Works

Raymond Rouleau

Rouleau Granite Co.

Charles Chatot

North Barre Granite Co.

Kurt Swenson

Rock of Ages Corp.

Robert Zider

Beck & Beck, Inc.

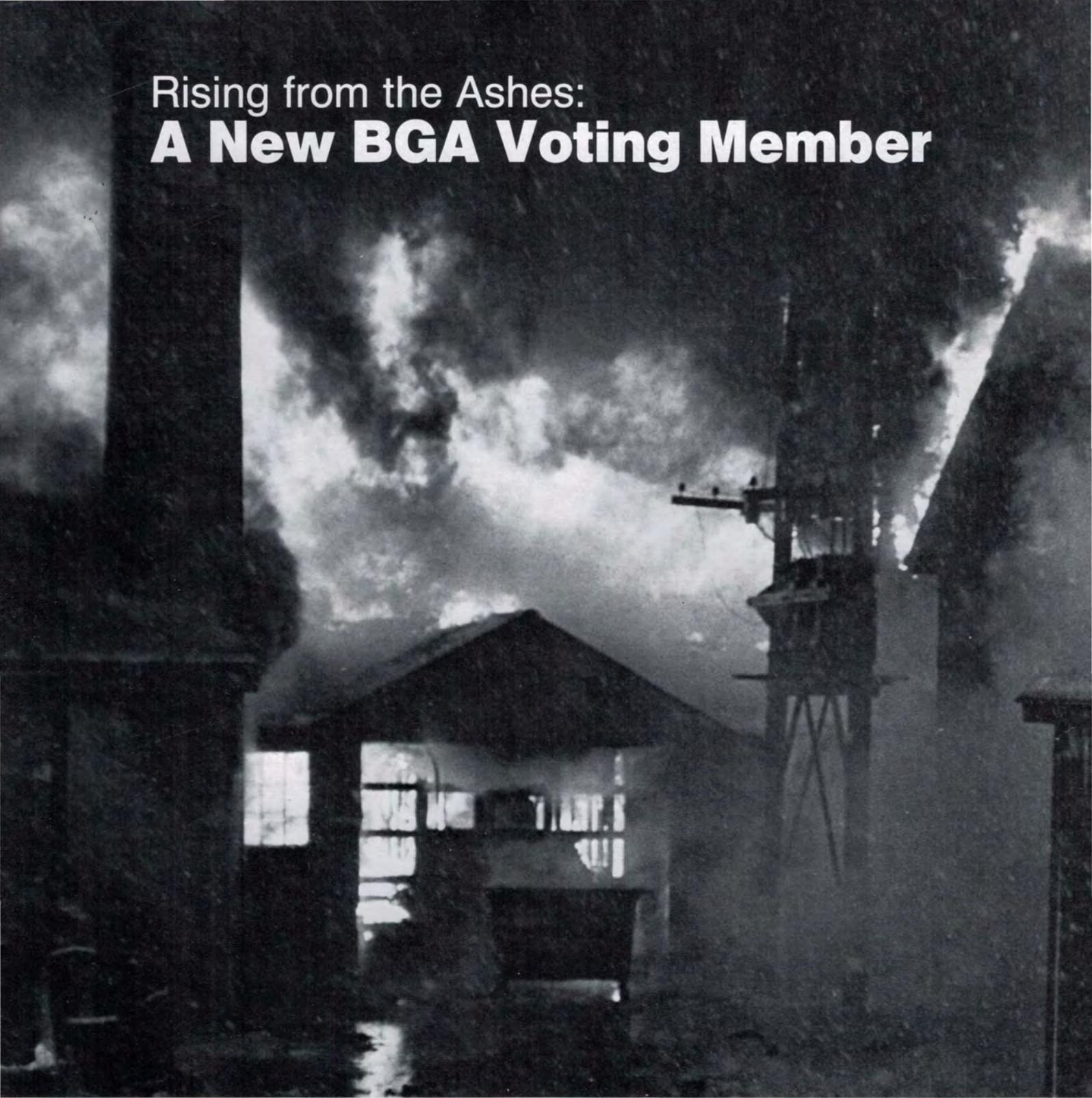
CONTENTS

A New Voting Member:

Granite Industries of Vermont	1
Back from the Fire: Tosi Custom Sandblast	4
New to the BGA: Pepin Granite Company, Inc.	5
New to the BGA: Riverton Memorial, Inc.	8
A New Plant for Lawson Granite Company	11
The BGA Board: Continuity in Our 99th Year	14
Monument Designs	15
For Those Who Served	23
Member News	26

ABOUT OUR COVER

The brilliant colors of a Vermont fall day accent the elegant beauty of monuments made from world-renowned Barre gray granite. In this new section of Barre's famous Hope Cemetery, excellent planning and design also add grace and beauty, while simplifying maintenance.



Rising from the Ashes:
A New BGA Voting Member

Granite Industries of Vermont

In a freezing blizzard last winter, roaring flames destroyed the manufacturing plants of 50-year-old BGA member-company Nativi & Son, Inc. and two neighboring businesses.

Now, through a series of negotiations, a new BGA

voting member-company has emerged from the fire's charred wreckage. That firm is Granite Industries of Vermont (GIV), which had been a BGA associate member.

GIV is well known as the manufacturer of the

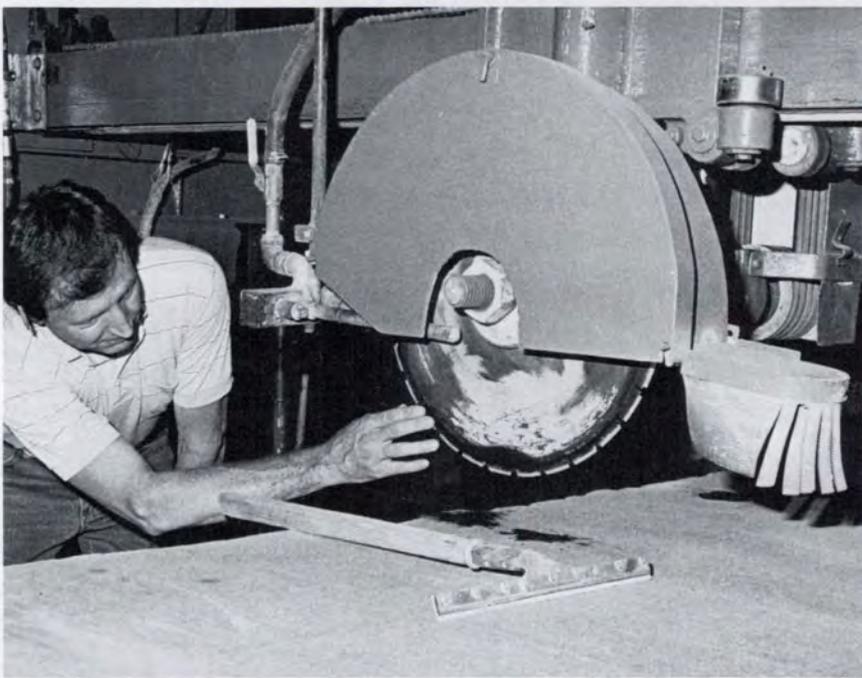


(Above) New Granite Industries of Vermont owners Jeff Martell (left) and Glenn Atherton have made major plant improvements, and GIV is now in full production.

(Left) Making sure everything is in order at the GIV plant, Glenn Atherton carefully checks company equipment.

(Top right) Meeting amid mountains of granite stock are Glenn Atherton, plant manager Chuck Gauthier and Jeff Martell.

(Bottom right) Ensuring the GIV commitment to quality, Jeff Martell (left) and Glenn Atherton inspect a monument under production.



panels for the Vietnam veterans memorial in Washington, D.C. and the exterior walls of A.T. & T. headquarters in New York.

Jeff Martell and Glenn Atherton, new owners of GIV, also purchased various assets of Nativi & Sons from Silvio Nativi when he decided not to rebuild his plant.

Jeff is president of GIV and Glenn is vice president and secretary. Together, they bring 36 years of granite manufacturing experience to the company. Most recently, Jeff headed a monument wholesale busi-

ness, which is to become part of GIV. Glenn was office and sales manager for Nativi & Son and, before that, plant foreman and superintendent for another major BGA company. Chuck Gauthier continues as GIV plant manager.

Under Jeff and Glenn, GIV is building on a strong base. "We have experienced people all round us," Jeff points out. "We're going into this with a lot of total years, from office staff to plant personnel."

GIV will concentrate on monument production. Major improvements to the GIV plant will enable the



company to manufacture virtually any size and shape of monument, while retaining the ability to manufacture building panels, tabletops, hearths, granite paving and other construction items. All production at GIV will be conveniently and efficiently consolidated under one roof on a dramatically modernized production line.

The company will be offering a much wider range of services than before, Glenn said. "This is a full manufacturing facility, and we'll be able to assure the

best service and quality. Any salesman will be able to walk into the plant and inspect the quality of stock."

Jeff and Glenn are proud of what they describe as their personal management style. "Our customers will be able to deal directly with us," Jeff said, "not with someone down the line. We want people in our solid dealer network to be able to get straight information. We're going to be working owners."



Tosi Custom Sandblast: Another Fire Survivor

Tosi Custom Sandblast, a BGA associate member, also was burned out—but not destroyed—by the blaze that struck Barre granite manufacturers last winter.

“For three weeks after the fire, we worked very long hours,” said Todd Tosi and his brother-in-law, Mike Gaydos, who are company foremen. Friends in

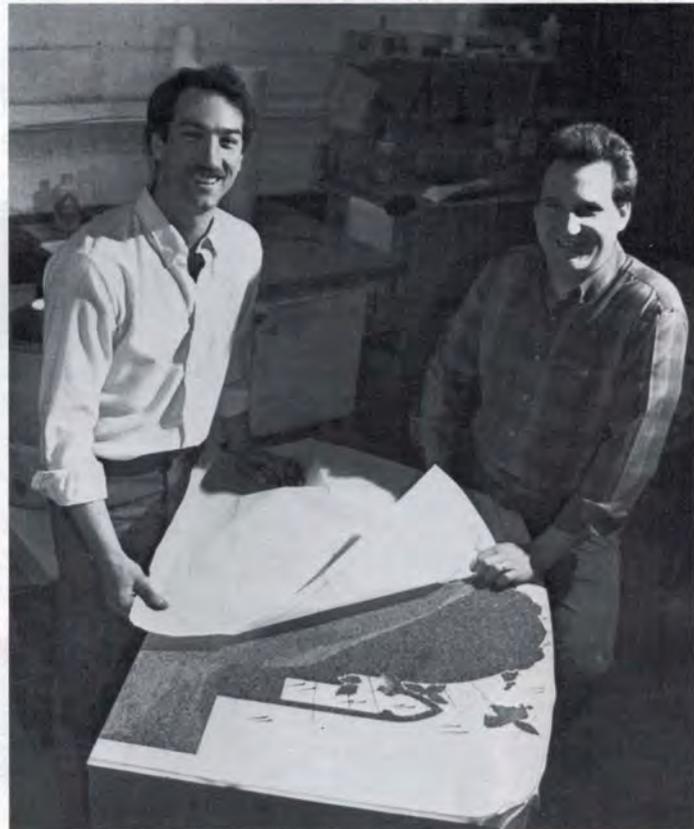
the granite industry came to their aid by making unused space available and helping to set up the new sandblast operation.

When the fire broke out, company owners Nelson and Rita Tosi were in Florida. Todd was at home having lunch when a friend pulled in to tell him that Nativi & Son was on fire. That upsetting news was all the worse because Tosi Custom Sandblast was attached to the Nativi plant.

“When I got to the fire, there was nothing I could do but sit and watch,” Todd said. “I wanted to get our truck, but the fire chief said to forget it . . . it had already blown up.”

Fortunately, no one was hurt, and the 30-year-old company is now back in business providing a complete line of sandblasting services—from designing to the blowing of monument lettering, dates and decorative elements—just as if the devastating fire had never happened.

Tosi Custom Sandblast is now in the process of building a new plant. The company hopes to be back in full production in November.



(Above) Glad to be back in production at Tosi Custom Sandblast are foremen Todd Tosi (left) and Mike Gaydos.

(Left) Firefighters wage a futile battle last winter against the blaze that destroyed former BGA member Nativi & Son and Tosi Custom Sandblast, an associate member.

Pepin Granite Company, Inc.

Expanding and Diversifying on a Foundation of Quality



Pepin Granite Company owner and president Raymond Pepin (left) operates the business with his sons John (center) and Scott.

**NEW
TO THE
BGA**

Steady growth has been the blueprint for success at Pepin Granite Company, a new member of the BGA family.

For most of its first three decades, Pepin

Granite specialized in the production of slant markers and manufactured them in huge volumes. The last five years has seen major diversification at the company, and now Pepin Granite produces large monuments along with markers in Barre gray granite and a wide variety of colors.

To keep pace with expansion, Pepin Granite annually has installed major new machinery and recently added Ken Goslant to its staff to handle sales.

"The reason we're growing," says company president Raymond Pepin, "is that we give prompt service. We also tell it the way it is. When dealers call up, they know they won't get the run-around."

For more than 25 years, Raymond Pepin has owned and operated Pepin Granite Company. His father, Cyrias Pepin, started the company in 1954. Cyrias was a sculptor, a finisher and a letter-cutter, and he had been foreman for one of Barre's biggest companies. At his side, Raymond learned stencil-cutting, sandblasting and other production processes.

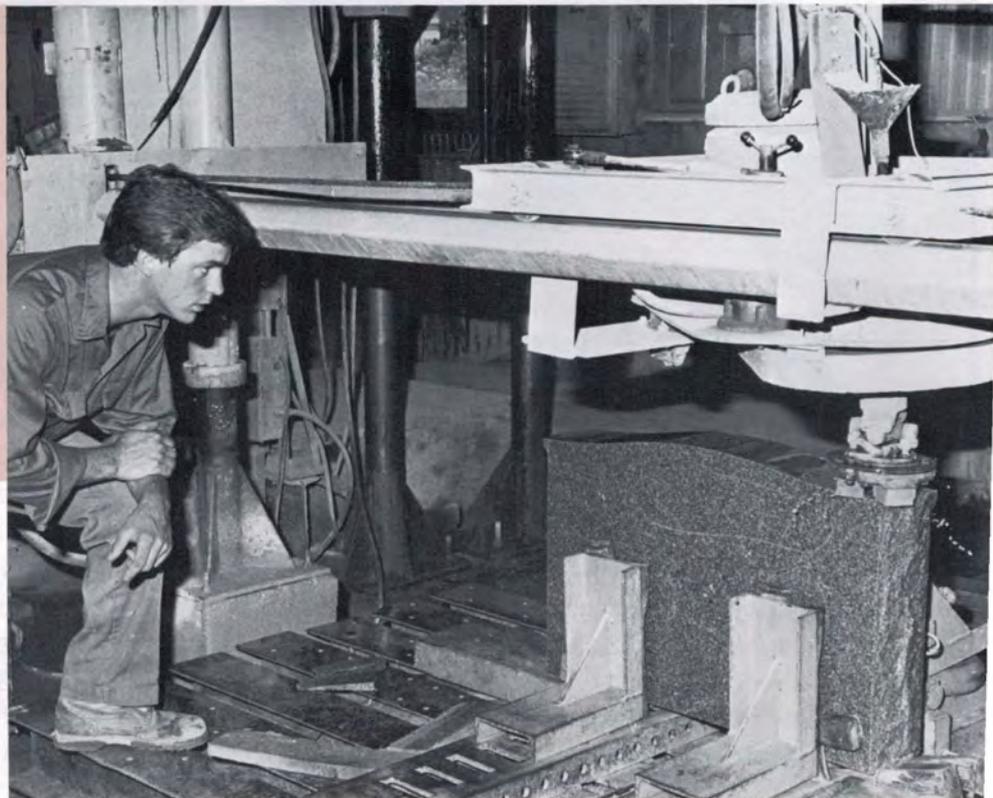


With an eye for detail, Raymond Pepin monitors production flow as he checks shop cards in the Pepin Granite Company plant.

Raymond was a senior in high school when his father bought what was then a livery stable for horses delivering coal and began building the business from the ground up. "Dad asked me to help him for a few years," Raymond said. "I never left."

In 1962, Raymond bought the business and for 20 years continued to specialize in slant markers. The company clearly was good at what it was doing. About 10 years ago, Pepin Granite captured first place in Barre competition for producing the best

A monument top is carefully polished while Scott Pepin inspects the results.





Studying a full-size monument design are Raymond Pepin and new Pepin Granite salesman Ken Goslant.

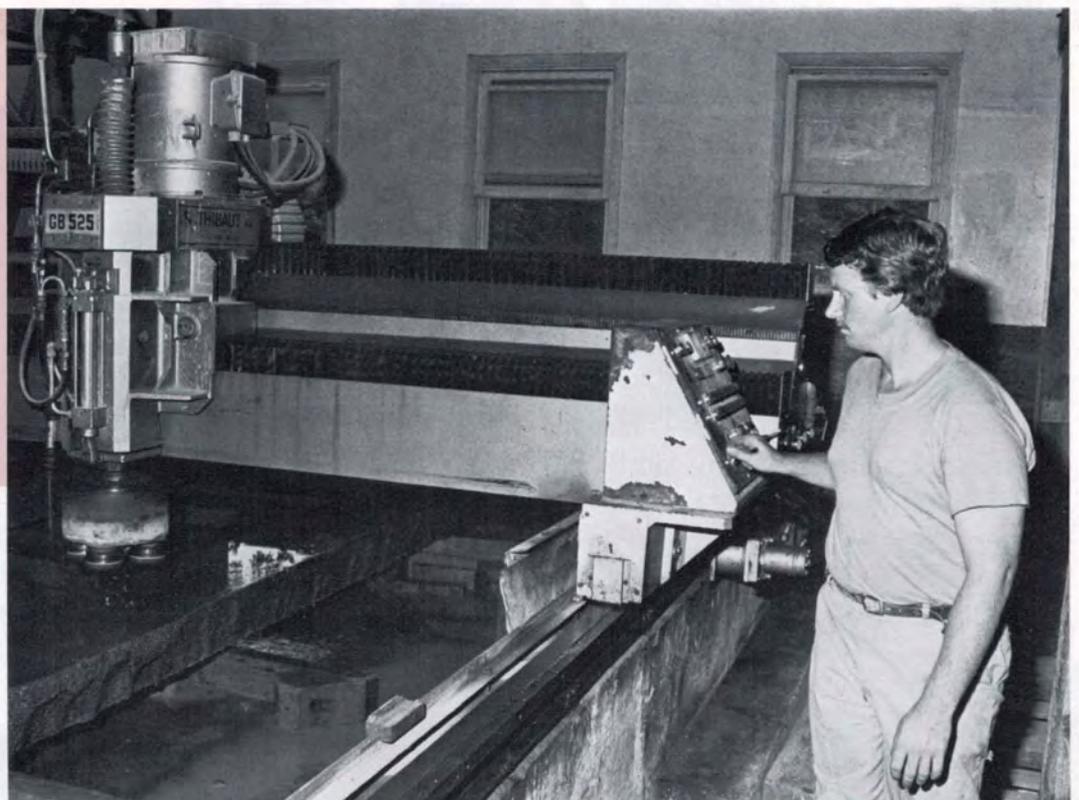
slant rock-pitched marker in the shortest period of time.

Six years ago, Raymond's sons Scott and John joined the company, and Pepin Granite began widening its product line.

"From a grass marker to a mausoleum, we can put it out," Raymond Pepin said.

"I had a very good teacher. My dad was an outstanding problem-solver, and he believed that quality work pays off. We believe that today."

John Pepin adjusts the controls of the automated slab polisher on the Pepin Granite Company production line.



Riverton Memorial, Inc.

A Family Working Together



**NEW
TO THE
BGA**

One of the new members of the "BGA family of good companies to do business with" does business as a family . . . a big family.

Ernest Lavigne Sr. and his family have been manufacturing monuments at their company, Riverton Memorial, Inc., for more than 24 years.

Ernest began Riverton Memorial after working two decades in the Barre granite industry cutting letters, carving and hand-finishing. In the mid-'60s, a monument production plant near Barre went on the market, and the skilled craftsman bought it. Today, with business far greater than in those early years, Riverton Memorial needs space, and the Lavignes



plan to build a new production facility that will be three times the size of the current plant.

Monuments from Riverton Memorial can be found most anywhere, but most particularly in New York and New England cemeteries. The company produces monuments in a variety of granites—from slants and heart-shaped markers to fine duplicate and shell-rock monuments.

Ernest Lavigne Sr. and his son Ernest Jr. (Ernie), who

is now company president, are far from the only Lavignes at Riverton Memorial. On the crew are eight other family members, including Jeannette, wife of Ernest Sr., seven of their children and a son-in-law. There's a big advantage with family operation, Ernie Lavigne says with conviction. "We all know what we have to do, and when someone needs help, we're quick to respond."

No wonder service is a strong suit at Riverton

(Left) In the Riverton Memorial shipping yard are Ernest Lavigne Jr. (Ernie), company president (left), and his father, founder Ernest Lavigne Sr.

(Right) A final check before shipping by Ernie Lavigne guarantees orders are correct—and delivered quickly.

(Below) In the office, Jeannette Lavigne handles numerous company responsibilities.



In the cab of Riverton Memorial's massive forklift, Ernie Lavigne expedites orders.



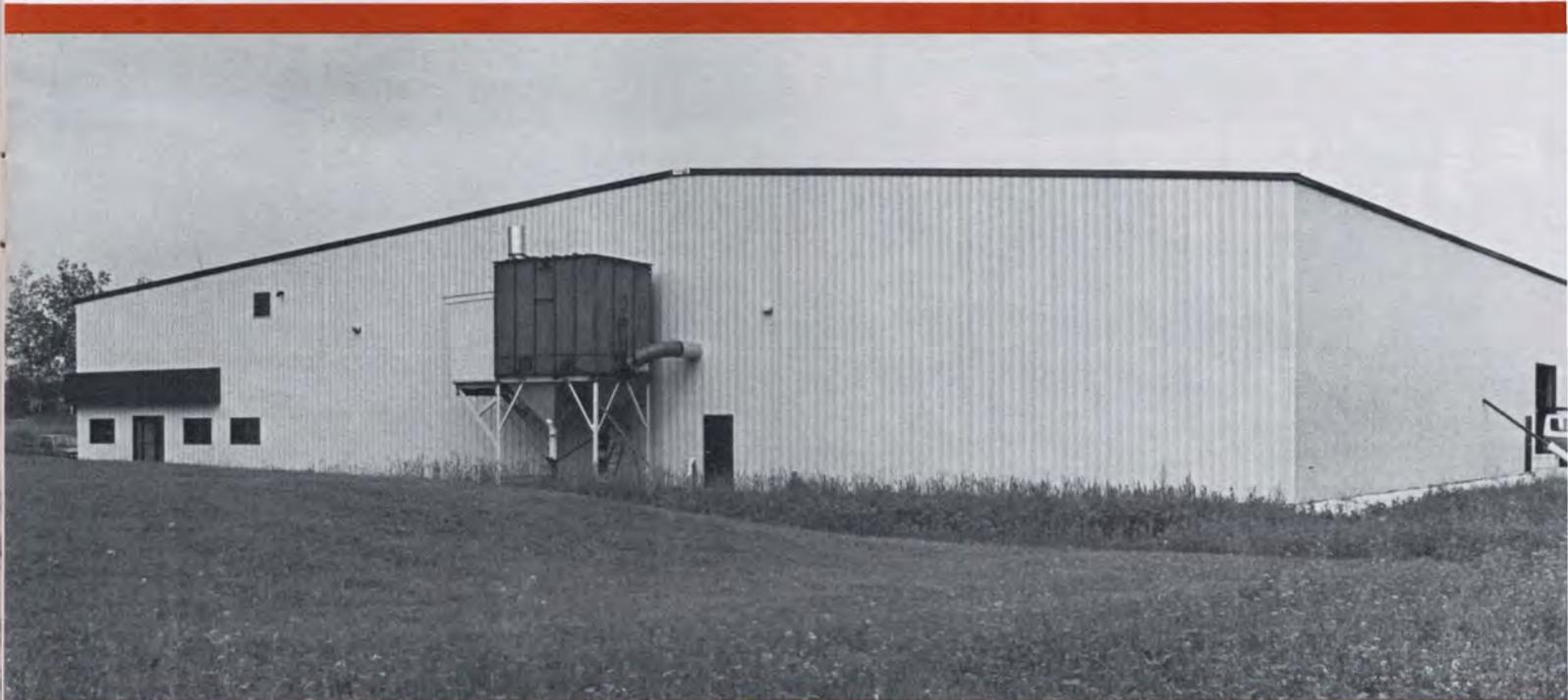
Memorial. Ernie explains: "When somebody calls up—especially around Memorial Day—in two days we can get them their monument. We work hard and we put in the necessary hours to get the job done. When we promise something, we do it." He recalled the monument made for a New York dealer. The job was finished too late for the shipper, so the Lavignes delivered it themselves.

And there was that maddening monument ordered in a difficult-to-cut colored granite. Twice the Lavignes cut it and twice the stone cracked. The third attempt yielded a beauty, and the monument was delivered on schedule. "We put a lot of hours into that job!" Ernest Sr. said. "We've gained a reputation for our willingness to work long and hard."



Careful checking means that monuments from Riverton are exactly as ordered.

LAWSON GRANITE COMPANY BUILDS A NEW PLANT . . .



AND A STREAMLINED DREAM COMES TRUE

Manufacturers, like everyone else, have dreams. They dream of success, and they dream of the perfect place to make their success come true.

At Lawson Granite Company, President Albert "Bert" Gherardi Jr. and his son, Plant Manager Mark Gherardi, have turned their dreams of a brand new production facility into a reality.

Since its beginning in 1935, Lawson Granite Company has enjoyed continued growth, with one major drawback: Its plant had become an increasingly tight fit and space for expansion had all but run out. The decision to build an all-new facility, the Gherardis said, was clearly the way to go.

A short drive up Quarry Hill from the old plant is Lawson Granite Company's new 32,000 square foot building, with room enough to allow for future doubling of the facility. Operating at the spic and span

plant are two new 10-ton cranes and a 5-ton crane, a new 10-foot splitter and a highly versatile automatic polisher that can accommodate multiple tops and slabs. These machines, along with the many machines moved from the old plant, will boost production.

"The future of the business," says Bert Gherardi, "depends on the capability for slow, controlled growth. We didn't have that in our old plant."

The plant designed by the Gherardis represents a major departure from traditional monument manufacturing plants. "The old concept of the long, narrow building has now been replaced by a building that's almost square and open," explains Mark. "We now can move materials in any direction, and there are three or four ways to move a job ahead if it's needed in a hurry. We can change the entire flow



During construction, a skeleton of steel outlines what is now the all-new 32,000 square foot Lawson Granite Company plant.



Piece by piece, machinery was moved from the old Lawson plant to the new production facility, never interrupting production.

of production without adding onto our building. The result is that we're able to handle granite much more efficiently and use our equipment to maximum advantage. This plant is what we wanted. It's not the biggest plant in the industry, but I think it will be one of the most efficient."

The plant fully doubles Lawson's production space, and that has led to an increase in production output in 1988.

To move an entire granite manufacturing operation was a huge job, made all the more challenging because Lawson Granite didn't lose a single production day in the more than six-month process.

"Just about the time most firms were gearing up for



The Lawson plant features a spacious and much-expanded sandblast area for high output.

Memorial Day," Mark recalled, "we were at the worst part of our move, and we couldn't get the power we needed at the new building!"

Service this year hasn't been as good as it will be, because of the move, he acknowledges. "We have to thank our customers for being patient. I think they understand what this all has been for. We're now able to make the most out of our building and our crew, who have really supported us. Although we've seen that it's real easy to get bigger, it's harder to get bigger *and* continue to do a good job. Our goal was to grow and to maintain quality with good service. We're achieving that goal."

The vast, open production area at the new Lawson plant doubles the company's space and provides work flow flexibility for greater efficiency.



The BGA Board of Trustees



Continuity In Our 99th Year

Kurt Swenson, president of Rock of Ages Corporation, and Nick Cetrangolo, president of Cetrangolo Finishing Works, have been unanimously re-elected to the Barre Granite Association Board of Trustees by the member-firms of the BGA. Brent Buttura, president of Buttura & Sons, Inc., was re-elected president of the BGA Board.

Trustees are (front row, left to right): Raymond Rouleau, corporate secretary and plant manager of Rouleau Granite Company; Brent Buttura; Nick Cetrangolo; and Charles Chatot, president of North Barre Granite Company. In the second row are: Robert Zider, president of Beck & Beck, Inc.; Kurt Swenson; Peter Friberg, vice president for sales of Anderson-Friberg Company; and BGA Executive Vice President Norman James.

MONUMENT DESIGNS

From Members of the Barre Granite Association



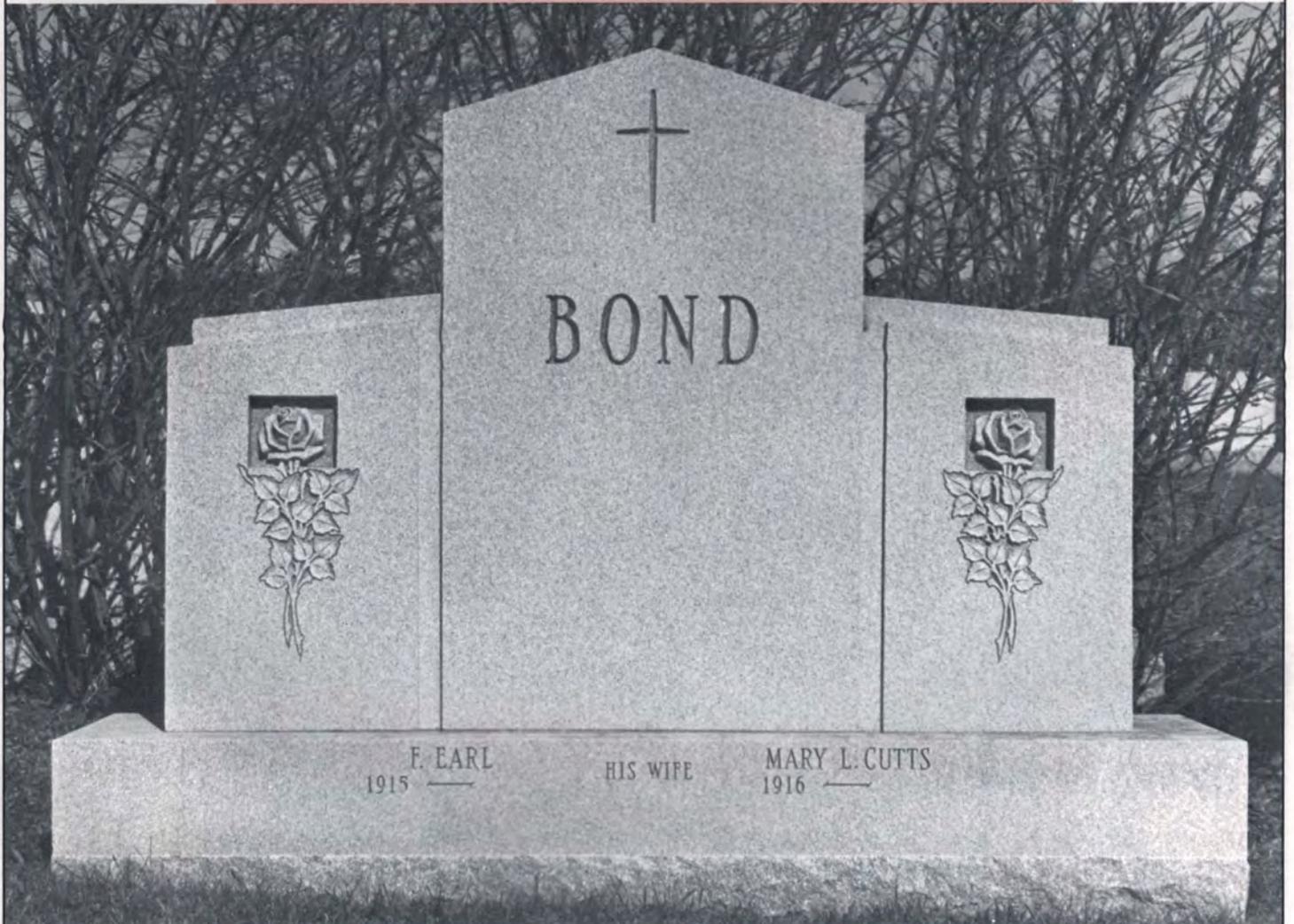
A carved pieta highlights this Barre gray granite monument produced by **ANDERSON-FRIBERG COMPANY** for Hillside Memorials of Peekskill, New York. The monument measures 6-0 x 0-10 x 3-0 on an 8-0 x 1-10 x 1-0 base. Felix Rubio was the sculptor.

BGA MONUMENT DESIGNS



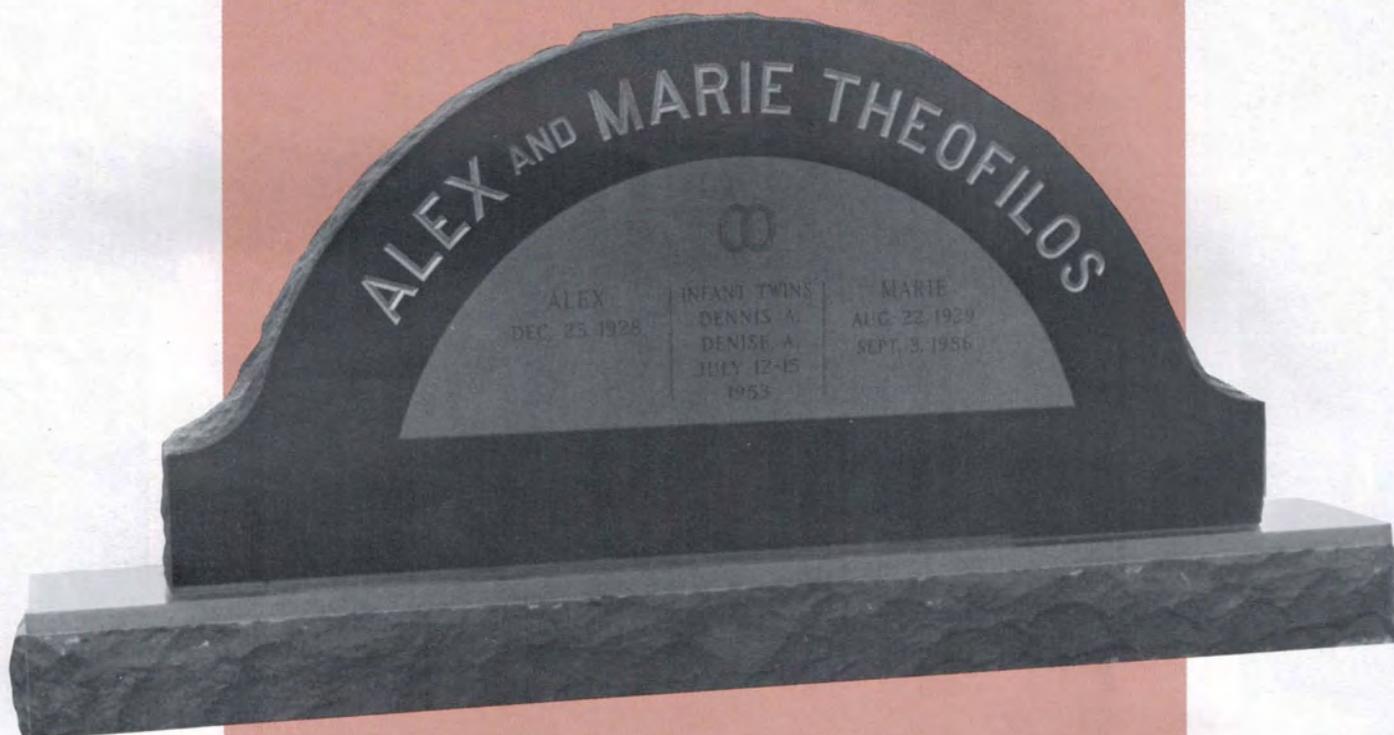
DESILETS GRANITE COMPANY produced this highly contemporary Midnight Opal granite monument for Baltic Monument Company of Chicago. Unusual lettering complements the dramatic sculpture by Stanislaw Lutostanski on the polished and axed 3-4 x 0-10 x 5-8 monument.

BGA MONUMENT DESIGNS



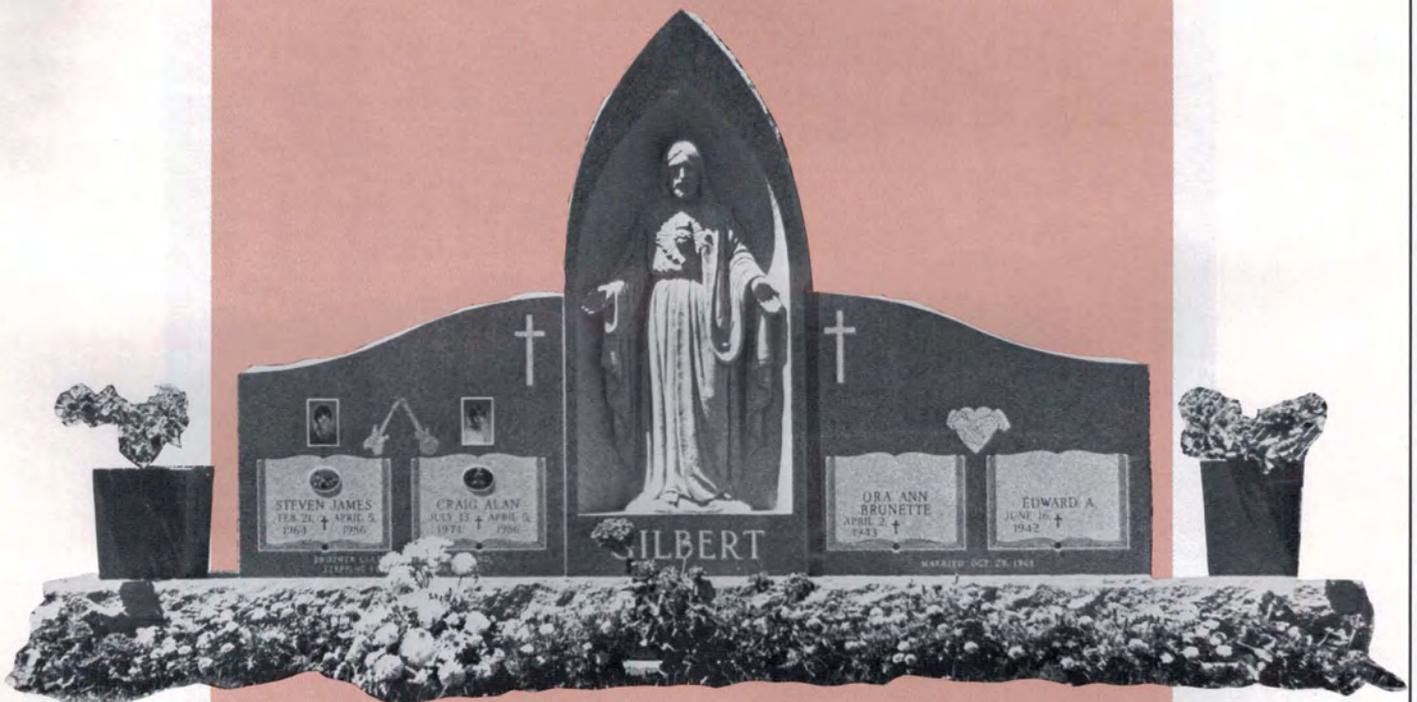
In Barre's Hope Cemetery is this steeled Barre gray granite monument manufactured by **COLOMBO GRANITE COMPANY**. It measures 5-0 x 0-10 x 3-7 and features two-inch raised roses.

BGA MONUMENT DESIGNS



This Jet black monument by **LA CROSS MEMORIALS, INC.** was created for Gealy Memorials of Hermitage, Pennsylvania. It was chosen the most unique monument at the 1988 Pennsylvania Monument Builders convention. The 8-6 x 1-0 x 4-0 polished and sand-blasted unit is accented by gold-leaf lettering.

BGA MONUMENT DESIGNS



Photograph by Jay Applegate

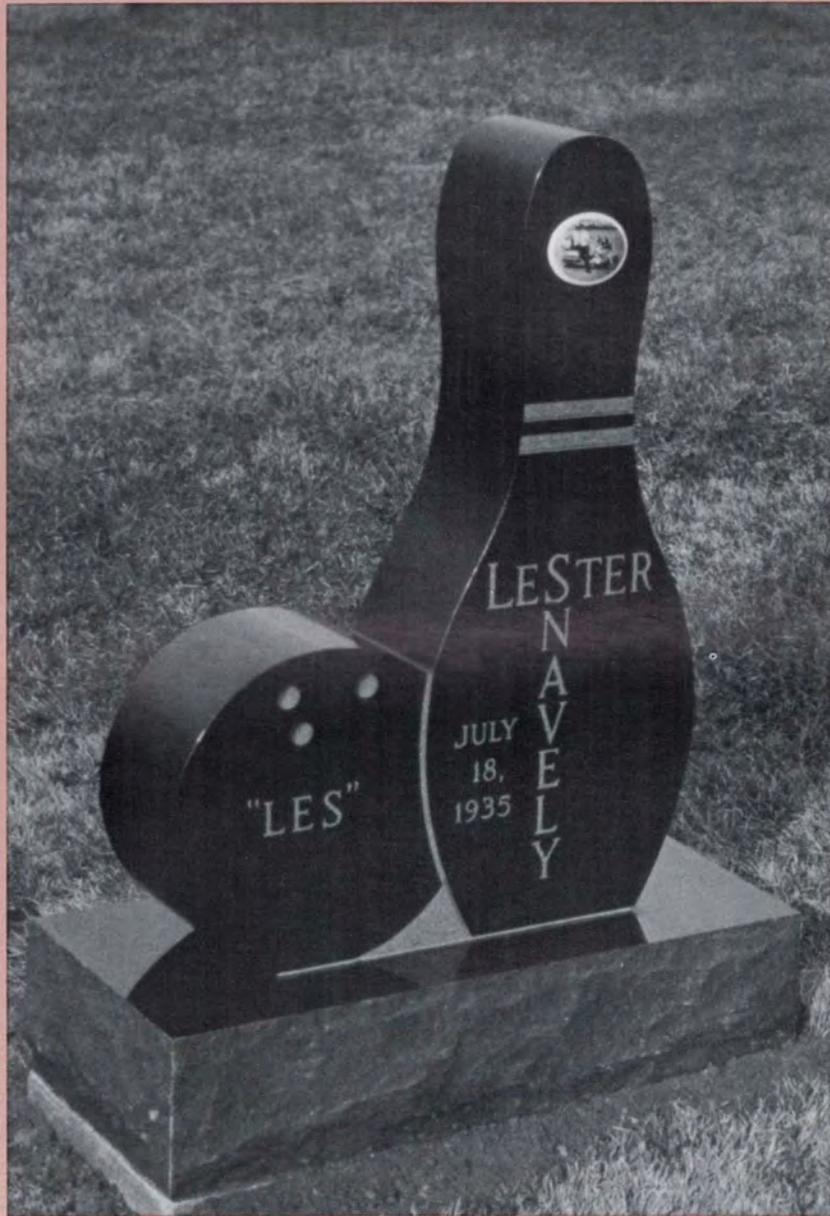
This elaborate family monument was created by **BECK & BECK, INC.** from Mountain Rose granite for Applegate Monument Service of Ilion, New York. The center unit was carved by Walt Celley and measures 2-6 x 0-10 x 6-0. The wings are 3-6 x 0-8 x 3-0 and the entire monument is on a 13-foot base, enhanced by two vases.

BGA MONUMENT DESIGNS



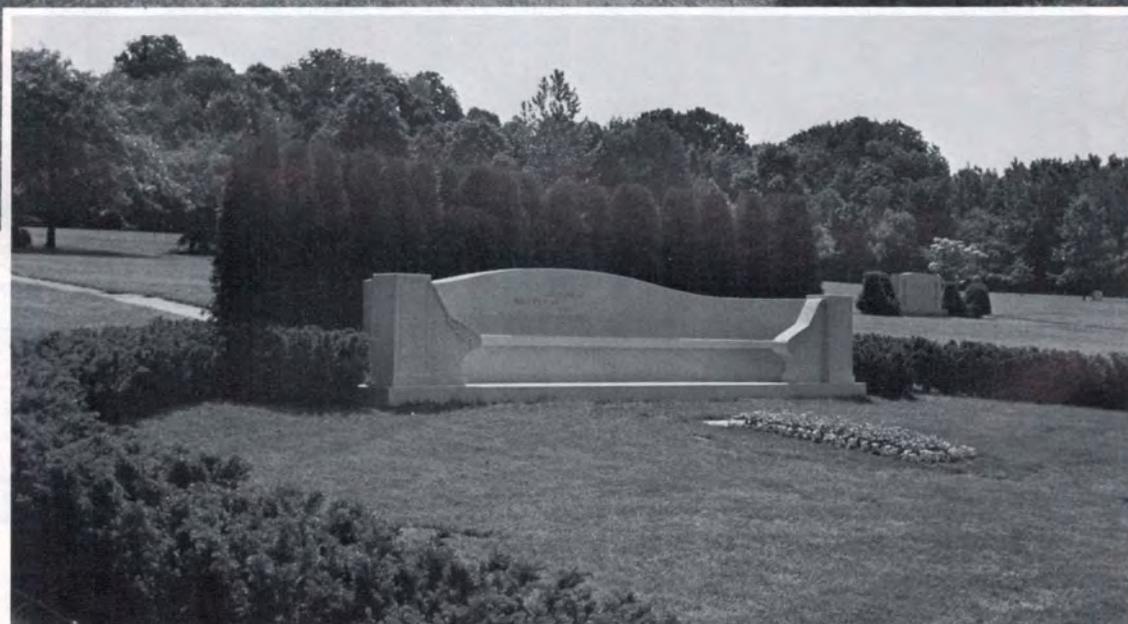
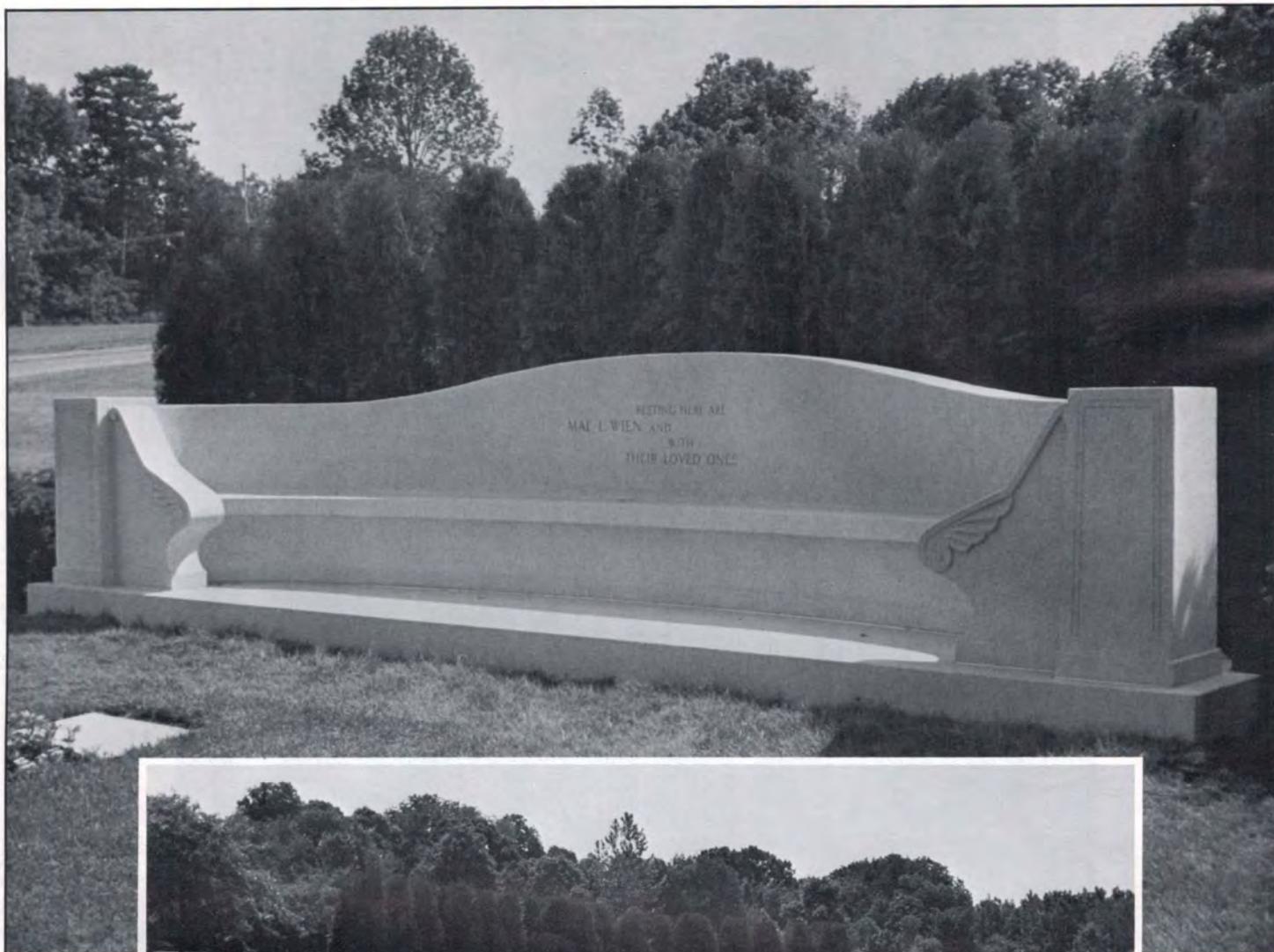
MONTPELIER GRANITE WORKS produced this polished and dusted Barre gray granite monument for Louis Digiacommo Monuments of Philadelphia. It measures 4-0 x 0-8 x 2-7 and features a profile of Mary, hand-carved by Augustus Kurek.

BGA MONUMENT DESIGNS



This very personal monument was created by **S.L. GARAND & CO.** for Haldy/Keener Memorials of Maytown, Pennsylvania. Made from all-polished Celtic black granite, the monument has overall dimensions of 1-10 x 0-6 x 2-6.

BGA MONUMENT DESIGNS



Carved from a massive 66,000-pound block of granite, this magnificent curved exedra was manufactured by **ROCK OF AGES CORPORATION** for D.H. MacLeod Memorials of Valhalla, New York. The nearly 20-foot bench provides a resting place of contemplation in Mt. Pleasant Cemetery of Hawthorne, New York.

FOR THOSE WHO SERVED

VETERANS MONUMENTS FROM MEMBERS OF THE BARRE GRANITE ASSOCIATION

To pay lasting tribute to selfless service and sacrifice, American communities turn to the member-firms of the Barre Granite Association for beautiful monuments to their veterans.

The monuments pictured on these pages are centerpieces in their communities. They focus attention on the deeds of men and women who have risked their lives on behalf of our nation.



On a knoll in the center of North Attleboro, Massachusetts, this monument pays tribute to the soldiers who served and died in the Vietnam War. **Rouleau Granite Company** produced the 16-foot-long steeled

Barre gray granite monument for Morse & Beggs Monument Company of North Attleboro. The large "V" was made from Impala black granite and epoxied to the unit.

CLINTON COUNTY
VIETNAM VETERANS' MEMORIAL
1959 - 1975

VIETNAM VETERAN
YOU SERVED WELL
AND WERE APPRECIATED LITTLE
YOU DIED YOUNG
OR NEVER CAME BACK
THE WAR ENDED
BUT CONFLICT RAGED ON
YOU WERE BLAMED
FOR DOING YOUR DUTY
YEARS HAVE PASSED
THE WOUNDS ARE HEALING
NOW AT LAST
WE PROUDLY SALUTE YOU
WITH OUR HEARTS
WE THANK YOU DEARLY
WITH OUR LIPS
WE CALL YOU FRIEND

VETERANS FROM ALL WALKS OF LIFE & ALL SERVICES BOUGHT FOR FREEDOM HONORABLY IN SOUTHEAST ASIA



"YOU HAVE NEVER LIVED
TIL YOU'VE NEARLY DIED
FOR THOSE WHO HAVE
HAD TO FIGHT FOR IT,
LIFE HAS A FLAVOR
THE PROTECTED WILL
NEVER KNOW"



LEST THEY BE FORGOTTEN

<p>KILLED IN ACTION</p> <p>MARK E. STOLTENBERG OCT 28 1945 - JULY 2 1968</p> <p>DAVID C. DE WITT JAN 20 1947 - SEP 3 1968</p> <p>EDWIN J. LUCKSTEAD FEB 7 1944 - SEPT 24 1968</p> <p>JOHN STRALDOVSKIS AUG 8 1948 - MAY 12 1967</p> <p>MERRITT T. COUSINS DEC 20 1947 - JULY 3 1967</p> <p>KENNETH A. STUBBLEFIELD JULY 20 1936 - DEC 13 1967</p> <p>JOHN L. REID FEB 9 1948 - JAN 28 1968</p>	<p>KILLED IN ACTION</p> <p>ROBERT W. SCHULTZ JULY 18 1944 - JAN 31 1968</p> <p>DUANE R. PASSIC MAY 30 1947 - MAY 19 1968</p> <p>RONALD M. BELCK MAY 13 1944 - APR 8 1967</p> <p>DANIEL P. REISTROFFER FEB 18 1945 - MAY 13 1968</p> <p>ANSON T. GERONZIN, JR. MAR 20 1947 - JUNE 23 1967</p> <p>ROBERT J. SHANNON JULY 19 1946 - APR 20 1970</p> <p>EDWARD L. STANSBERGER DEC 24 1942 - MAR 20 1971</p>
---	--

MISSING IN ACTION
ROBERT C. O'HARA
MAY 18 1945 - FEB 8 1968

KILLED IN DIRECT SUPPORT OF
MICHAEL F. MALLINGER
APR 27 1945 - NOV 18 1967

To help the Vietnam veterans of Clinton County, Iowa, come to terms with their war experience, concerned volunteers erected this Keystone black granite tribute in front of the Clinton County Courthouse. **Buttura & Sons, Inc.** manufactured the monument for DeWitt Memorial Company of DeWitt, Iowa. The 20-foot-wide unit features an etching of a famous war photograph, rendered by Barre artist and Vietnam veteran Mike Pala.



On this expansive 24-foot veterans monument are the names of all 745 soldiers from Foxboro, Massachusetts, who served in the Korean and Vietnam wars. Barre gray granite was used for the massive wings, the plinth is Jet black granite and a local Foxboro granite was used for the center unit and the benches. **Choldi Granite Company** manufactured the monument for Morse & Beggs Monument Company of North Attleboro, Massachusetts.

News *about* BGA *members*

FROM NORTH BARRE GRANITE COMPANY: A TRIBUTE TO BRAVE FIREFIGHTERS



In gratitude to volunteer firefighters who have given their lives in the line of duty, Nassau County, New York, has erected an imposing Barre gray granite monument.

North Barre Granite Company manufactured the contoured and steeled 4-0 x 1-0 x 8-2 tribute for Fasolino Memorials Company of Middle Village in Queens. Appropriately, the monument was completed with the fireman's emblem, produced in polished and honed India red granite.

The monument means a lot to the communities of Nassau County. At the dedication in Eisenhower Park in the town of Uniondale, firefighters and dignitaries from every local town gathered for the ceremony.

- | | | |
|------------------------------|--------------------------|----------------------------|
| 1918 JOSEPH J. STOCK | 1926 WILLIAM GORRY | 1971 RICHARD W. PROVOST |
| 1924 LORENZO CAMERANO | 1926 WILLIAM MICHAELSEN | 1972 JAMES LANDRIGAN |
| 1925 THOMAS MALANEY | 1928 VINCENT HERBERT | 1978 JERRY COTIGNOLA |
| 1928 RALPH WALSTON | 1928 JACK FINK | 1978 JOSEPH E. DUNN |
| 1928 EDMOND SMITH | 1928 WILLIAM ROCH | 1978 ROBERT J. HASSETT |
| | 1928 PETER J. MOODY | 1978 KEVIN MCKINNEY |
| 1932 PAUL E. EYF, JR. | 1928 JOSEPH C. G. FISHER | 1978 WILLIE STROMAN, JR. |
| 1934 EDWIN QUICK | 1928 JOSEPH VALENTINO | 1978 EDW. J. RYKOWSKI, JR. |
| 1935 FRED SCHRIFFER | 1928 THOMAS FEELI | 1978 JOHN TATE |
| | 1928 SALVATORE DEIOSSO | 1978 MICHAEL MORAN |
| 1935 WILLIAM ROFFITZ | 1928 CHARLES KRAUS | |
| 1935 DANIEL C. HENDERSON | 1928 FRANK W. SCHMIDT | 1980 GEORGE GRANT |
| 1935 AUGUST DRENDING | 1928 STANLEY PAWLOWSKI | 1982 ROBERT REED |
| 1935 ROBERT J. MCKINNEY | 1928 CLARENCE G. HAMLE | 1982 JAMES DEVLIN |
| 1935 RAYMOND A. ABRAMS | 1928 ANTHONY ZITO | 1982 KENNETH SMITH |
| 1935 RICHARD DEWILING | 1928 ALFRED DOPFRER | 1982 ALBERT I. FISCHER |
| 1935 JAMES DOYLE, JR. | 1928 CHARLES T. DIEP | 1984 JACK CARLSON |
| 1935 PHILIP FOURNIER | 1928 GERARD F. OTTO | 1984 JAMES JIMENEZ |
| 1935 AUGUST J. ZUNNO, JR. | 1928 AL PEIERSEN | 1986 STEPHEN WADE |
| 1935 WALTER HILL | | |
| 1935 GEORGE LEGGIO | 1970 ROBERT FRYER | |
| 1935 WM. A. HENDRICKSON, JR. | 1970 SHERMAN SMITH | |
| 1935 JOHN DARGAN | 1970 WILLIAM HOFF | |
| 1935 WILLIAM BRIGGS | 1972 FRANK KERSTEN | |
| 1935 STANLEY NOWAKOWSKI | 1972 EDWARD KULLMAN | |
| 1935 EDWARD W. JACKSON | 1972 JOHN L. BOWKER | |
| 1935 JOHN A. DAVISON | 1972 FRANK SEEBACK | |
| 1935 GEORGE BRUCE, SR. | 1972 EDWARD STEINERT | |
| 1935 ANTHONY F. HISELE | 1972 HUGH F. O'NEILL | |
| 1935 THOMAS STAAB | 1972 STEPHEN BARRY | |
| 1935 CHARLES CONKLIN | 1972 JAMES HALL | |
| 1935 EDWARD JOHNSON | 1972 PHILIP COHEN | |
| | 1972 WILLIAM KOERNER | |

ROCK OF AGES CORPORATION ANNOUNCES VENTURES IN INDIA AND JAPAN



Rock of Ages Corporation has entered into joint business enterprises in India and Japan.

Rock of Ages President Kurt Swenson said the international ventures will help assure a smoothly functioning worldwide distribution system for the company and provide access to overseas quarrying and manufacturing facilities.

Rock of Ages has entered into an agreement with M.S. International, Inc. and selected quarries and manufacturers in India for the quarrying and manufacturing of granite products in India and the distribution of those products by Rock of Ages to its authorized dealers and other customers in North America. Rock of Ages will invest in existing and new Indian quarries and plants through its newly established Rock of Ages India division.

George Karnedy, Rock of Ages vice president of sales and marketing, called the arrangement an important step for Rock of Ages and its dealers to broaden the company's monumental product line to include additional colors with broad acceptance in the marketplace.

Rock of Ages also has formed Rock of Ages Asia, a joint venture with Oshio, Inc., the company's long-term importer for Japan. Based in Osaka, Japan, Rock of Ages Asia will supply rough granite blocks and granite products manufactured or distributed by Rock of Ages and its affiliates throughout the Far East. Rock of Ages Asia also will serve as a vehicle for potential investments by Rock of Ages in quarries and plants in the Far East.

The American Monument Association board of directors has elected as its new treasurer Kurt Swenson, president of BGA member-firm Rock of Ages Corporation. Rock of Ages is regarded as the most widely known name in the field of memorialization.

Elected AMA president was Mel Lommel, general manager of Royal Melrose Granites, a division of Cold Spring Granite in Cold Spring, Minnesota. Tom Oglesby, president of Keystone Memorials, Inc. in Elberton, Georgia, was elected vice president and Earl Zniewski, vice president of

**ROCK OF AGES PRESIDENT
KURT SWENSON IS
ELECTED TREASURER OF
THE AMERICAN
MONUMENT ASSOCIATION**

Rex Granite Company in St. Cloud, Minnesota, was elected secretary.

The AMA is a trade organization of manufacturers, quarriers and suppliers to the monument industry in North America.



BGA member Rock of Ages Corporation has appointed D. Barry Milner a district sales manager for the company's Memorials Division.

In his new position, Barry works with home office management and staff to develop and service authorized Rock of Ages dealers in Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee and Texas.

**ROCK OF AGES
CORPORATION
APPOINTS
D. BARRY MILNER
DISTRICT SALES MANAGER**

A University of Georgia graduate, Barry lives with his wife, Margie, and their daughter in Elberton, Georgia.



**IN A ROCK OF AGES
MAUSOLEUM, KATE
SMITH IS AT REST**

The legendary singer who made "God Bless America" a second national anthem has been laid to rest in a pink granite mausoleum created by Rock of Ages Corporation.

Kate Smith is entombed in her mausoleum in the cemetery of St. Agnes Church in Lake Placid, New York, which she attended when residing at her upstate New York summer home.

Landscape finishing work is now completed.



BGA MANUFACTURERS ARE VIGILANT ABOUT INDUSTRY WORKING CONDITIONS



There's no doubt about it . . . the granite industry is noisy. But at the member-firms of the Barre Granite Association, an excellent hearing safety record has been achieved.

This summer, like every year, all Barre area granite workers exposed to loud manufacturing noise had their hearing monitored by the National Audiometric Testing Service. If testing uncovers any hearing loss, conditions are corrected and follow-up tests are given.

"The BGA has had a very close working relationship with VOSHA—the Vermont Occupational Safety and Health Administration—and that has led to tough and effective safety and health regulations," said Norman James, BGA executive vice president.

HOW DO YOU MOVE A HALF-TON TABLE? (A LOT MORE EASILY THAN YOU'D THINK!)

The "final touch" to the newly renovated BGA headquarters building is now in place. It's an elegant 10-foot table for the BGA board room, made out of beautiful Barre gray granite, resting on a solid oak frame.

The finely polished and beveled tabletop was manufactured by BGA associate member Granite Importers, Inc. The skilled woodworkers of Porter Street Cabinetmakers in nearby Montpelier made the frame.

Careful planning made easy work of moving the half-ton table into the board room. Granite Importers carefully cut the top in two parts for better handling, and the firm built special frames for convenient carrying. Workers were able to gently lower the granite onto the frame by reaching up through cut-out sections of the oak base. In less than a half hour one morning this summer, what might have been a rough job was a simple task completed. The BGA building had its "final touch" in place.



**AT BECK & BECK, INC.,
DONALD FONTANA
IS NAMED
PROMOTION AND
MARKETING MANAGER**

At BGA member-company Beck & Beck, Inc., Donald Fontana is the new promotion and marketing manager.

Don comes to the company with 14 years' granite industry experience as owner of Peerless Granite Company. Recently, he was a licensed real estate broker with BGA associate member-firm Berg, Carmolli & Kent, Inc.

Beck & Beck President Bob Zider noted that Don's background in the granite industry will be a valuable asset in helping the company carry out its long-term marketing plans.

In the photo, Don (on the left) poses with General Sales Manager Dick McBride. Don, a University of Vermont graduate, lives in Barre with his wife, Carole.



**ALCIDE FANTONI CARVES A
NEW FOUNTAIN FOR
HOPE CEMETERY**

The pleasing sounds of a splashing fountain are heard once again in Barre's Hope Cemetery.

During the summer of 1985, the cemetery's old metal fountain was stolen. The theft was particularly distressing to Mrs. Celia Lewitan, and she decided to do something about it.

Mrs. Lewitan designed a new fountain, a Barre gray granite globe with fish jumping from the water to symbolize the origin of life. Alcide Fan-



toni, an associate member of the Barre Granite Association, was the sculptor.

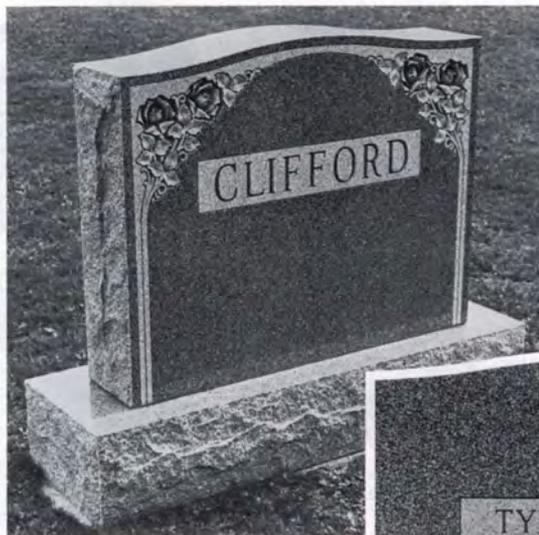
Mrs. Lewitan gave the fountain to the city of Barre in memory of her late husband, Dr. Alexander Lewitan, who is buried in Hope Cemetery. Mrs. Lewitan is the former Celia DeVecchi and had been a Barre resident. She currently lives in Great Neck, Long Island.

PEERLESS GRANITE COMPANY RESPONDS TO A TRAGEDY

When a 4½-year-old boy died earlier this year in a Barre Town apartment house fire, the Mugford family, owners of Peerless Granite Company, were deeply saddened. Lucille Mugford knew the young lad, Tyler Clifford, well. She had been his pre-school teacher.

The BGA member-company donated a monument for Tyler, which was placed in Barre Town's St. Sylvester Cemetery. Bernard Scott contributed his setting services.

The monument was created from Barre gray granite and personalized on the back with an especially fitting symbol for the youngster—a small sandblasted bicycle.



ADAMS GRANITE COMPANY CO-FOUNDER IRENE PODSKALNY IS REMEMBERED . . . AND LOVED

If anyone actually can be credited as the inspiration for those round, yellow "smiley faces" seen most everywhere, it has to be Adams Granite Company co-founder Irene Podskalny.

Irene, who died this spring at age 82, is remembered as a perpetually happy, fun-loving and lovable lady.

"She was the original 'smiley face,'" remembers her nephew, Elgio Zorzi, who became president of the company begun by Irene, her husband Adam, and Harold Jensen.

For many years after Adam's death, Irene and Elgio worked side by side

and made many advancements in the Adams operation.

"She'd work in the office for a few hours, talking with dealers on the phone or writing letters," Elgio recalled. "Those letters weren't always real businesslike, but everyone enjoyed them. Her personality had a big impact on the business. She and my uncle would go to conventions, and although they weren't party people, she was always the life of the party."

Today, Irene's great-nephew Kerry Zorzi, Elgio's son, is president of Adams Granite.



To Tell the Monument Story Two Outstanding Videos from the BGA

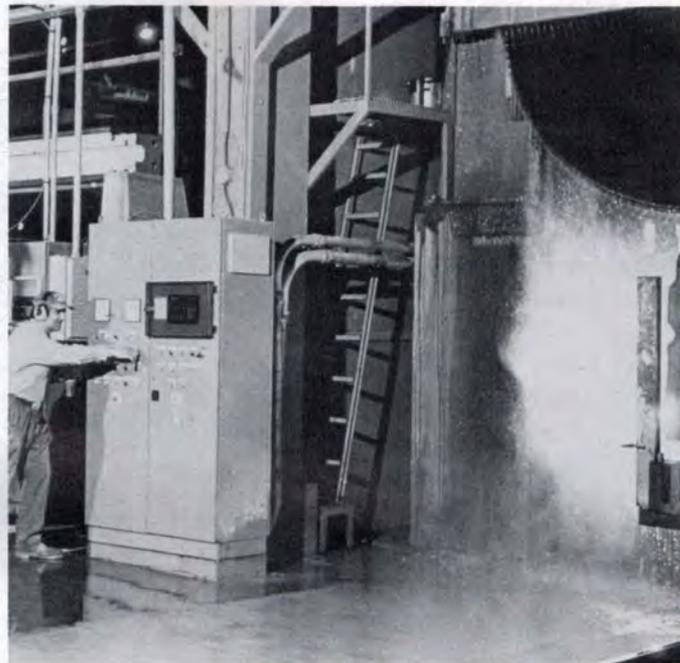
"Artistry in Granite"

Premiering this year to rave reviews is "Artistry in Granite," the BGA's newest videotape.

The stars of the show are some of the most beautiful monuments in Barre's famous Hope Cemetery, a veritable museum of the world's finest granite monuments that were manufactured by member-companies of the Barre Granite Association.

In this compelling six-minute video, the camera zooms in to provide a close-up look at unique design, sculpture and personalization. Viewers also tour monument manufacturing plants to see the work required to produce superior monuments.

"Artistry in Granite" can inspire prospective clients to choose monuments that are truly special.



"Quarrying and Manufacturing"

Why does a monument cost so much? That's a question memorialists hear often, and this dramatic 10-minute BGA videotape has the answers.

Viewers venture into a quarry to see a massive block of Barre gray granite being wrestled free from the bedrock. From there, they move on to the state-of-the-art plant of a BGA member-firm to witness the step-by-step fascinating process of monument manufacturing.

This tape is also ideal for presentations to civic and service groups.

These professional video productions are available in 1/2-inch VHS format for \$25 each. Please use the form on this page to place your order.

Yes! Please send me:

_____ "Artistry in Granite"

_____ "Quarrying and Manufacturing"

I am enclosing \$25.00 for each tape ordered.

TOTAL ENCLOSED: _____

Please make check payable to The Barre Granite Association.

Send your order to:

The Barre Granite Association
Box 481
Barre, VT 05641

Name: _____

UPS Shipping Address: _____

City, State, Zip: _____

The BGA Extended Family: Our Associate Members

GOOD COMPANIES TO DO BUSINESS WITH

The Barre Granite Association is really a large family. Its members include 26 internationally renowned granite manufacturing companies as well as 37 other granite firms and businesses that believe in our industry and actively support it.

Our Associate Members do custom drafting, sawing, steeling, sandblasting, polishing and sculpting. They also supply materials, transportation and other services to our members.

Industrial

Granite Importers, Inc.
Box 712, Barre, VT 05641
(802) 476-5812

Polishing

M & W Polishing Co.
Box 521, Barre, VT 05641
(802) 476-8340

Sandblasting

B & B Monumental Engravers
33 Thomas St., Barre, VT 05641
(802) 479-2868

Capitol Custom Sandblast
RD #1, Box 140, East Montpelier, VT 05651
(802) 223-3044

Culture Craft Sandblast Co.
Box 528, Barre, VT 05641
(802) 476-7351

Gordon's Custom Sandblast Co.
Box 437, Barre, VT 05641
(802) 476-5361

Guy's Custom Sandblast
23 Jacques St., Barre, VT 05641
(802) 479-0801

Memorial Sandblast Co.
Box 582, Barre, VT 05641
(802) 476-7086

Rose Art Sand Blast Co.
55 Batchelder St., Barre, VT 05641
(802) 479-2722

Saporiti Sandblast Co.
Box 187, East Barre, VT 05649
(802) 476-4063

Tosi Custom Sandblast
MR #1, Barre, VT 05641
(802) 476-3851

Sawing/Polishing

Associated Memorial Products, Inc.
Box 291, Barre, VT 05641
(802) 476-3411

Consolidated Memorials, Inc.
Box 394, Barre, VT 05641
(802) 476-7542

Hillside Saw Plant, Inc.
Box 134, Barre, VT 05641
(802) 479-2508

Sculpting

A Fantoni Sculpture Studio
P.O. Box 160, South Barre, VT 05670
(802) 476-3116

Frank Gaylord, F.C. Gaylord Sculpture Studios
Box 464, Barre, VT 05641
(802) 476-6711

Eric Oberg
RR #1, Box 1571, Barre, VT 05641
(802) 479-0252

Banking

First Vermont Bank & Trust Co.
Box 463, Barre, VT 05641
(802) 476-4135

Granite Savings Bank & Trust Co.
Box 483, Barre, VT 05641
(802) 476-3313

Construction

Summit Construction Co.
Box 1437, Montpelier, VT 05602
(802) 223-6764

Thygesen Construction Co.
51 Smith St., Barre, VT 05641
(802) 476-3795

Insurance

Berg, Carmolli & Kent, Inc.
Box 628, Barre, VT 05641
(802) 479-1046

Pomerleau Agency, Inc.
Box 6, Burlington, VT 05402
(802) 863-2841

Machinery

W.D. Matthews Machinery Co.
Box 319
Auburn, ME 04210
(207) 784-9311 or
(800) 341-6702 in Vermont

Reclamation

Fulton & Company, Inc.
Box 141, Websterville, VT 05678
(802) 479-3339

Suppliers

Dessureau Machines, Inc.
Box 402, Barre, VT 05641
(802) 476-7041

Dixie Machine Co.
15 Stewart Lane, Barre, VT 05641
(802) 479-1088

Gran-Quartz Trading, Inc.
Box 731, Barre, VT 05641
(802) 476-7935

Lanstone, Inc.
Box 524, Barre, VT 05641
(802) 476-4044

Miles Supply Co., Inc.
Box 237, Barre, VT 05641
(802) 476-3963

N-E-D Corporation
P.O. Box 711, Barre, VT 05641
(802) 476-6520

Trow & Holden Co., Inc.
Box 475, Barre, VT 05641
(802) 476-7221

Travel

Horizon Travel, Inc.
Box 909, Barre, VT 05641
(802) 479-3238

Trucking

Anderson Trucking Service
P.O. Box 960, Barre, VT 05641
(802) 476-4283

A. Bellavance & Sons, Inc.
Box 398, Barre, VT 05641
(802) 479-9311

T. Rossi Trucking Co., Inc.
Box 332, Barre, VT 05641
(802) 476-7341

Trio Motor Transfer, Inc.
Box 662, Barre, VT 05641
(802) 479-1824



Monuments

Barre Granite Association

51 Church Street Box 481
Barre, Vermont 05641
Tel. 802 476-4131

BULK RATE
U.S. POSTAGE
PAID
Barre, Vermont
Permit No. 139

ADDRESS CORRECTION REQUESTED

VOTING MEMBERS OF THE BARRE GRANITE ASSOCIATION

Adams Granite Co.

P.O. Box 126
Barre, Vt. 05641
Kerry Zorzi
800-342-1070

Celente & Bianchi

P.O. Box 220
Barre, Vt. 05641
Irio Bianchi
802-476-4436

C.R. Davidson Co., Inc.

P.O. Box 156
South Ryegate, Vt. 05069
Clyde Davidson
802-584-4436

Granite Industries of Vermont

P.O. Box 537
Barre, Vt. 05641
Jeff Martell
800-451-3236

Lawson Granite Co.

P.O. Box 377
Barre, Vt. 05641
Albert Gheradi, Jr.
800-451-5174

Peerless Granite Co.

P.O. Box 313
Barre, Vt. 05641
Bret Mugford
802-476-3061

Anderson Friberg Co.

P.O. Box 626
Barre, Vt. 05641
Melvin Friberg
800-451-3225

Cetrangolo Finishing Works

P.O. Box 190
Northfield, Vt. 05663
Nick Cetrangolo
800-451-4517

Desilets Granite Co.

221 Barre St.
Montpelier, Vt. 05602
Victor Roselli
802-223-2111

Grearsen & Lane Co.

P.O. Box 327
Barre, Vt. 05641
John Grearsen
802-476-3591

Maurice Memorials, Inc.

R.R. #3
Barre, Vt. 05641
Leo Maurice
800-451-4173

Pepin Granite Co., Inc.

P.O. Box 566
Barre, Vt. 05641
Raymond Pepin
800-654-5420

Rock of Ages Corp.

P.O. Box 482
Barre, Vt. 05641
Kurt Swenson
802-476-3115

Beck & Beck, Inc.

P.O. Box 467
Barre, Vt. 05641
Robert Zider
800-451-5170

Chioldi Granite Corp.

P.O. Box 294
Barre, Vt. 05641
John Mattson
800-451-3230

Family Memorials, Inc.

P.O. Box 383
Barre, Vt. 05641
Robert Couture
802-476-7831

Houle-Guidici Co.

P.O. Box 787
Barre, Vt. 05641
Gene Houle
800-451-3238

Montpelier Granite Works

Granite Street
Montpelier, Vt. 05602
Joe Mureta
800-451-4513

Rivard Granite Co.

P.O. Box 86
Barre, Vt. 05641
Robert Rivard
802-476-3542

Rouleau Granite Co.

P.O. Box 567
Barre, Vt. 05641
Lucien Rouleau
800-343-4199

Buttura & Sons, Inc.

P.O. Box 606
Barre, Vt. 05641
Brent Buttura
800-451-3252

Colombo Granite Co.

155 Boynton St.
Barre, Vt. 05641
Bob Colombo
800-446-1049

S.L. Garand & Co.

P.O. Box 365
Montpelier, Vt. 05602
Richard Garand
800-451-5177

LaCross Memorials, Inc.

P.O. Box 458
Barre, Vt. 05641
Gabriel "Bebe" La Croix
800-451-3234

North Barre Granite Co.

P.O. Box 548
Barre, Vt. 05641
Charles Chatot
800-227-1045

Riverton Memorial, Inc.

P.O. Box 284
Northfield Falls, Vt. 05664
Ernest Lavigne
802-485-3371